

# **ANNUAL REPORT**

FOR THE YEAR ENDED, 30 JUNE 2005

Agricultural Produce Commission 3 Baron-Hay Court South Perth WA 6151

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# 1. PREAMBLE

This report covers the fiscal year, 1 July 2004 to 30 June 2005 and has been prepared in accordance with the provisions of the Financial Administration and Audit Act 1985.

# **Establishment**

The Agricultural Produce Commission was established by the *Agricultural Produce Commission Act 1988*. The Chairman and Commissioners were appointed on 1 September 1989, the date on which the Act was proclaimed.

The Commission is a body corporate with perpetual succession and a common seal. The Commission is not an agent of the Crown nor is it part of the Public Service. The Commission reports to the Minister for Agriculture and Forestry.

# The role and functions of the Commission

The role of the Commission is to encourage producers of agricultural produce, that come within the scope of the Act, to form committees for the purpose of collecting funds to provide services for the benefit of the producers and to ensure the future prosperity of their industry.

# **Functions of the Commission**

Section 6.1 Agricultural Produce Commission Act

- (a) Establish producers' committees in relation to agricultural produce.
- (b) Appoint members to producers' committees
- (c) Advertise for the formation of producers' committees.
- (d) conduct poll as prescribed under the Act for the purposes of the establishment and operation of producers' committees.
- (e) Dissolve producers' committees and appoint liquidators for the winding up of producers' committees.
- (f) Provide such services in relation to the functioning of producers' committees as are necessary from time to time.
- (g) Direct, coordinate and supervise the functioning and expenditure of producers' committees.
- (h) Provide such other service to producers' committees as the Minister may direct.

# **Scope of the Agricultural Produce Commission Act**

By agricultural industry the Act means a horticultural industry and such other agricultural industry as may be prescribed but excluding broadacre cropping and grazing industries (section 3.1) - Refer following table for industries prescribed under the Act.

# 2. Agricultural Produce Commission Act 1988

# The Act

Agricultural Produce Commission Act 1988 was assented to on 23 December 1988.

#### **Act Amendments**

- ❖ Agricultural Produce Commission Amendment Act 1993 (Gazetted 15 December 1993).
- ❖ Agricultural Legislation Amendment and Repeal Act 1998 (Gazetted 3 July 1998).
- ❖ Agricultural Produce Commission Amendment Act 2000 (Gazetted 11 August 2000).

# **Fee for Service Regulations**

- ❖ Agricultural Produce (Horticultural Industry) Regulations 2001 (Gazetted 13 February 2001) [replacing the Agricultural Produce Commission General Regulations 1991]
- ❖ Agricultural Produce (Beekeeping Industry) Regulations 2003 (Gazetted 9 January 2004).
- \* Agricultural Produce (Pork Industry) Regulations 2004 (Gazetted 7 January 2005)

# **Polling Regulations**

❖ Agricultural Produce Commission Act, Producers Committee (Polling) Regulations 1990 (Gazetted 23 November 1990 and amendments Gazetted 13 February 2001).

# **Prescribed Agricultural Industry Regulations**

- ❖ Agricultural Produce (Prescribed Agricultural Industries and Services) Regulations 2001 (Gazetted 3 July 2001). The following agricultural industries have been prescribed as industries to which the Act is to apply:
  - a) **The pork production industry** is prescribed as an agricultural industry under section 3.1 of the Act and services referred to in section 12.1 of the Act are services that a producers' committee may provide in relation to the pork production industry (Gazetted 3 July 2001).
  - b) **The beekeeping industry** is prescribed as an agricultural industry under section 3.1 of the Act and services of section 12.1 listed as (b), (c), (d), (h), (l), (la) and (m) are services that a producers' committee may provide in relation to beekeeping industry (Gazetted 23 October 2001).
  - c) **The egg production industry** is prescribed as an agricultural industry under section 3.1 of the Act and services referred to in section 12.1 of the Act are services that a producers' committee may provide in relation to the egg production industry (Gazetted 17 May 2002).

#### **Section 19a declared Pests and Diseases**

- ❖ Pests and Diseases declared under Section 19a of the Act − 19a. Application to commercial and non-commercial producers of provisions relating to the control of certain pests or diseases:
  - (i) Notice gazetted on 19 September 2000 under Section 19a of the Act declaring that Mediterranean fruit fly (Ceratitis Capitata) is a pest to which Section 19a of the Act is to apply.
  - (ii) Notice gazetted on 9 January 2004 under Section 19a of the Act declaring that Section 19a of the Act is to apply to the following bee pests and diseases:

Pests – Acarine (Tracheal mite, Acarapis Woodi), Africanised honey bee, Asian honey bee, Tropilaelaps mite (Tropilaelaps clareae), Bruala fly, Small hive beetle and Varroasis (Varroa destructor and Varroa jacobsoni).

Diseases – American faul brood and European foul brood.

#### 2. THE COMMISSION

# **Membership**

The Agricultural Produce Commission consists of four members who are appointed by the Minister for Agriculture, Forestry and Fisheries. The Minister appoints one member of the Commission to be the chairperson. Tenure of appointment is for a period not exceeding three years.

A member of the Commission is a person who has a broad understanding of agricultural industry and (a) experience in financial management; or (b) other experience relevant to the Commission's functions. The incumbent members of the Commission are:

H. Morgan AM Chairperson,
K.C. Boughton Member,
R.J. Delane Member,
Y. J. Fahl Member,

The term of office of the Chairman and Commission members expires on 26 January 2007\*

# **Meetings**

The Agricultural Produce Commission meets as necessary. Since 1989 the Commissioners have met on 108 occasions, an average of 8 meetings per year.

Table 1 Meeting attendance 1990/91 to 2004/2005

		Year													
Commissioner	1990 1991	1991 1992	1992 1993	1993 1994	1994 1995	1995 1996	1996 1997	1997 1998	1998 1999	1999 2000	2000 2001	2001 2002	2002 2003	2003 2004	2004 2005
H. Morgan	12	5	6	7	6	4	5	6	10	8	7	5	4	6	7
C.P. Stevens	12	6	6	7	6	4	4	4	8	8	5	4	3	2	-
R.J. Delane											6	6	4	6	6
E.J. Skipworth											4	6	4	3	-
K.C. Boughton														3	5
Y.C. Fahl														3	7
Public Servant*	9	6	4	4	5	4	5	6	10	7	1	-	-	-	-
No. of meetings	12	6	6	7	6	4	5	6	10	8	7	6	4	6	7

<sup>\*</sup> As from 11 August 2000 the Act does not prescribe one member of the Commission to be an officer of the State Public Service

During the year under review the Commissioners met on the following dates:

Table 2 Meetings held by the Commission 2004/2005

NIa	No. Mosting hold on Lucited Visitors						
No.	Meeting held on:	Invited Visitors					
1	6 August 2004	R. Lucas, Principal Accounting Officer, M. Watson Senior Fiance Officer WADA					
2	2 November 2004	S. Tong, WADA Finance Officer					
3	20 January 2005	R. Lucas, Principal Accounting Officer,					
	•	WA Vegetable Growers Association; President, D. Anderson, S. Calameri, EO, J. Turley.					
		Pastoralist & Graziers Association; Emma Field,					
		Vegetable Producers: G. Waugh, Albany and D. Wren, Busselton					
4	18 March 2005						
5	29 April 2005	R. Lucas, Principal Accounting Officer, J. Murgia, WADA, Acting Finance Officer					
6	19 May 2005						
7	30 June 2005						

All meetings of Commissioners were held at 3 Baron-Hay Court, South Perth. In addition Commissioners attended the inaugural meeting of the APC Vegetable Producers' Committee held on the 19 May 2005 also met with representatives of vegetable industry at VGA meeting held on 3 December 2004. The Chairman attended various other meetings of agricultural groups, these included GrainGuard, WAFF and PGA.

# **Annual Meeting**

Since 1999 the Commissioners have met with Producer Committee chairpersons on an annual basis. The last meeting was held on 13 May 2004, the 2005 meeting is scheduled for August. Past meetings have been at Midland and South Perth (WADA) the last meeting was at Technology Park Function Centre, Bentley. Chairperson from Kununurra usually participates via video link so also on occasion has the Chairperson from Carnarvon. The Commission covers the cost of chairperson attendance fees and expenses.

**Table 3** Annual Meeting of Commissioners and Chairpersons

		Attendance		
Date of Meeting	Location	Commission	Committee Chairperson	
12 February 1999	Council Club Hotel, Midland	3 plus 2 staff	7 (1 apology)	
27 October 2000	3 Baron Hay Court, South Perth	3 plus 2 staff	7 +2 via Video (1 apology)	
9 November 2001	3 Baron Hay Court, South Perth	4 plus 2 staff	6 +2 via Video (3 apologies)	
29 November 2002	3 Baron Hay Court, South Perth	3 plus 2 staff (1	10 +1 via video (2 pest	
		apology)	control c'tees in recess).	
13 May 2004	Technology Park Function	4 plus 2 staff &	11 + 1 apology. (2 pest	
	Centre, Bentley.	Principal Accounting	control c'tees in recess)	
		officer		

#### Administration and staff

During the year Max Crake undertook duties of executive officer and Lyn Scantlebury performed the duties of finance officer, who was assisted by Nathan Seal and Anjum Parkar during second half of the year, the Commission meets the salary cost of these staff. Treasury pays the superannuation payments of Mr. Crake.

The Commission directly employs the Executive Officer under Section 9 of the Act while the Finance staff is seconded from Department of Agriculture.

The Commission is responsible for collecting the Fee for Service from producers, wholesalers, exporters and retailers. Each committee is provided with a quarterly report detailing revenue and expenditure for the period, pays accounts and process committee members meeting and travel expenses.

# **Memorandum of Understanding**

To establish a mutual understanding in regard to the type and level of services provided to the Commission by the Department of Agriculture there is a Memorandum of Understanding Agreement between the Commission and the Department. The Memorandum is reviewed annually.

# **Goods and Services Tax (GST)**

The Commission is GST exempt, a determination issued by the Federal Treasurer in March 2000 listed the Agricultural Produce Commission GST free under Section 81-5 of the *A New Tax System* (Goods and Services) Act 1999.

# **Publicity and Communication**

Agricultural Produce Commission Web Site –. The Web Site provides extensive information about the Commission ie, How to join the APC, Annual Reports, Act and Regulations. Each producer committee has its own page and information about the Committee and industry organizations can be found. With the assistance of Department of Agriculture and Isabel Arevalo-Vigne the Commission is able to keep the Web Site maintained and regularly updated. The Commission encourages committees to utilize the Web Site as much as possible for the benefit of their industry.

# **Remuneration of Commissioners**

Remuneration for non-Public Servant Commissioners are set in accordance with the determination by the Minister as the rates applicable to Commissioners. The current rates approved by the Minister in November 2002 are as follows:

Chairman \$12,200 per annum Industry Commissioner \$6,100 per annum

The travel and accommodation costs of the three non-Public Servant Commissioners are remunerated.

#### **Insurance of members of Commission and staff**

The Commissioners and staff are covered against accidents that may occur during performance of official business.

# **Legal protection of Commissioners**

Under section 24 a person who is or was a member of the Commission or an employee is not personally liable for any act done or omitted to be done in good faith by the Commission.

# Information held by the Commission

Because of commercial sensitivity the Commission allows limited access to information relating to payments made in the way of fee for service by individual producers and dealers, in this regard both Commissioners and members of Producer Committees are required to abide by the APC Code of Conduct and all members sign Confidential Information document. The Commission publishes aggregated information relating to the quantity of produce on which the fee for service has been collected (**Refer Attachments 5 and 6**). Any request for information should be addressed to; The Chairman, Agricultural Produce Commission, 3 Baron-Hay Court South Perth WA 6151.

# **APC Code of Conduct**

In May 2000 the Commission adopted the *Agricultural Produce Commission Code of Conduct* (APC Code of Conduct) and is based on the *Western Australian Public Sector Code of Ethics* and recommended by the Office of Public Sector Standards. The APC Code of Conduct is applicable to Commissioners and staff and Producer Committee members and staff.

#### Legal Advice

The Agricultural Produce Commission is not entitled to obtain legal advice from the office of the Crown Solicitor and therefore the Commission receives legal advice when and as required from the private sector.

# **Advertising**

The Commission places advertisements in newspapers for; nomination to producer committees, notice of intention to form a producers' committee, notice of poll, publish the results of polls and changes to fee for service charges. During the year the Commission employed the services of Marketforce Productions to manage the advertising.

# Disclosure pursuant to Section 175ze(1) of the Electoral Act 1907

In accordance with the disclosure requirements of Section 175ZE of the Electoral Act 1907, the Agricultural Produce Commission of Western Australia reports that during the 2004/2005 financial year, the Commission incurred nil expenditure.

Advertising agencies \$0,000.00 Media advertising organizations 0.00

Total expenditure \$0,000.00

# 4. PRODUCERS' COMMITTEES

# **Establishment of Producer Committees**

Any Western Australian agricultural industry\* that wishes to take advantage of the Act can apply to join the Agricultural Produce Commission. An industry producer committee may be established to cover the whole State or part of the State in relation to:

- (a) Any agriculture produce of a particular kind, class or variety or which possess a particular characteristic.
- (b) In relation to a number of different kinds, classes or varieties of agriculture produce, or
- (c) To achieve specified objects in relation to any agricultural produce

Any request to join the APC is usually preceded by a period of consultation with the Commission and the agricultural industry. After due consideration the Commission formally decides to start procedures by requesting the Minister to issue his direction. At the Minister's direction the "Notice of Intention" to establish a producers committee is then published. The Notice invites submissions from the producers concerned for or against the proposal. The Commission considers the submissions received and may then proceed to conduct a poll to determine the level of industry support for the proposal. If producers indicate their support at the poll then the Commission may form the committee (Refer Attachment 2, Procedures to join the APC).

# **Services Provided by Producer Committees – Section 12**

The services that an APC producers' committee can provide to its constituent producer members are prescribed in the Act under Section 12 (Refer Attachment 1, Service Functions of Producers' Committee).

The producers' committee may provide one or more of the services described in Section 12 but to ensure flexibility and to meet changing needs, the Commission recommends that all functions be adopted so that these can be provided if and when needed otherwise another poll would be required.

# **Established Producer Committees**

As at the 30 June 2005 there were 14 producer committees established under Section 11 of the Act, plus one voluntary producer committee for which the Commission provides services under Section 19 of the Act\*\*, the total number of committee members was 83 (**Refer Table 5**).

# **Committee Directions**

On establishment of a producers committee the Commission issues and Gazettes a directions document in regard to the committee's constitution, membership, terms and proceedings. (The Directions documents can be viewed on the Committee page at the APC Web Site)

# **Dissolution of Producer Committees**

Provisions for the dissolution of producer committees is provided for under Section 15 of the Act. The Commission conducts a poll of the producers concerned to dissolve a producers committee. If the poll is in favour the Commission appoints a liquidator to wind up the committee.

- \* Agricultural Industry within the meaning of the Act is defined on Page 3 of this Report.
- \*\* Under Section 19 of the Act a voluntary producer committee functions in the same manner as APC producer committees established in accordance Section 10 of the Act, except that participation by producers and payment of fee for service is voluntary. In 1999 the Commission polled WA turf producers to establish a committee, the poll failed to achieve majority support, subsequently the Turf Growers Association requested that the APC provide services to a turf producers voluntary committee. As at 30 June about 80% of turf producers contribute to the voluntary Fee for Service.

#### **Horticultural Producer Committees**

The services and functions of the Act are provided to wide range Western Australian horticultural producers. The Regulations of the Act defines horticulture as:

- (a) Wine, fruit and the juices of fruit, whether fresh or processed.
- (b) Vegetables and the juices of vegetables, whether fresh or processed.
- (c) Nuts including processed nuts.
- (d) Flowers, whether fresh or dried.
- (e) Plants, including grass and other herbaceous plants, grown for sale as living plants.

Coverage by APC producer committees is around 64% percent of the States horticultural industry (**Refer Table 4**). Possible future horticultural committees may come from the olive and wine.

Table 4 - Coverage of the Agricultural Produce Commission of Western Australian horticultural industry

	Gross value of	
Industry/sector	Production (\$m)	Percentage
Member industry:	Troduction (pm)	rereentage
Avocado	6.5	1.2
Carnaryon bananas	7.3	1.3
Carrots	49.6	8.8
Citrus fruit	7.0	1.2
Kununurra (fruit and vegetable production)	31.5	5.6
Potatoes	33.5	6.0
Pome fruit	43.5	7.7
Strawberries	14.4	2.5
Stone fruit	30.5	5.4
Table grapes	10.4	1.8
Turf (voluntary)	14.3	2.6
Vegetables (Excluding carrot, potato,		
Mushrooms, tomatoes, herbs &	112.0	19.9
Kununurra vegetable production )		
Total:	360.5	64.0
Horticultural industries that maybe polled to		
join the APC during 2004/2005:		
join the APC during 2004/2005: Olives	0.4	0.0
join the APC during 2004/2005:	0.4 9.6	0.0
join the APC during 2004/2005: Olives	~	
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes Total:	9.6	1.7
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry:	9.6 89.6	1.7 16.0
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes Total:	9.6 89.6	1.7 16.0
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries	9.6 89.6 <b>99.6</b>	1.7 16.0 <b>17.7</b>
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries Fruit – Other (including Kiwi fruit and	9.6 89.6 <b>99.6</b>	1.7 16.0 17.7 7.9 6.7
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries Fruit – Other (including Kiwi fruit and tropical fruits other then that grown in	9.6 89.6 <b>99.6</b>	1.7 16.0 <b>17.7</b> 7.9
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries Fruit – Other (including Kiwi fruit and tropical fruits other then that grown in Kununurra & Carnarvon bananas)	9.6 89.6 <b>99.6</b> 44.5 37.6	1.7 16.0 17.7 7.9 6.7
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries Fruit – Other (including Kiwi fruit and tropical fruits other then that grown in Kununurra & Carnarvon bananas) Vegetables – Other (herbs,mushrooms &	9.6 89.6 <b>99.6</b> 44.5 37.6	1.7 16.0 17.7 7.9 6.7
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total:  Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries Fruit – Other (including Kiwi fruit and tropical fruits other then that grown in Kununurra & Carnaryon bananas) Vegetables – Other (herbs,mushrooms & Tomatoes)	9.6 89.6 <b>99.6</b> 44.5 37.6 7.4	1.7 16.0 17.7 7.9 6.7 1.3
join the APC during 2004/2005: Olives Turf (non-voluntary) Wine Grapes  Total: Non member horticultural industry: Floriculture – cut flowers Floriculture – nurseries Fruit – Other (including Kiwi fruit and tropical fruits other then that grown in Kununurra & Carnarvon bananas) Vegetables – Other (herbs,mushrooms &	9.6 89.6 <b>99.6</b> 44.5 37.6	1.7 16.0 17.7 7.9 6.7

Source: Australian Bureau of Statistics 2002/2003

# **Prescribed Agricultural Producer Committees**

In addition to horticultural the Act provides for the cover of "such other agricultural industry as may be prescribed but excluding broadacre cropping and grazing industries".

In response to requests by the pork, beekeeper and egg producing industries these commodities were prescribed and gazetted as agricultural industries under section 3.1 of the Act and therefore became eligible to join the APC. Following due process the Commission established committees for the pork and egg producing industries in 2002 and a committee for the beekeeping industry was established in 2003.

Table 5 - Members of APC Producer Committees as at 30 June 2005

Table 5 - W	lembers of APC Pro		I	1	Term
Producers' Committee	Members	Term Expires	Producers' Committee	Members	Expires Expires
APC Avocado Producers' Committee (Established 1991)	Ron Hansen (Chairperson) Alan Blight Dave Duncan John Hallion Wayne Franceschi Mike Simon	31/5/06 31/5/06 31/5/07 31/5/07 31/5/07 31/5/07	APC Pome, Citrus & Stone Fruit Producers' Committee (Established 1994)	Vin Vazzardis(C'person) Geoff Fawcett Steven Guimelli Peter Gubler Henry Jarvis Angelo Logiudici Jeremy Keast Harvey Giblett Vic Grozotis Robert McFerran Tony Vincenti Vacancy	31/5/07 31/5/07 31/5/07 31/5/07 31/5/08 31/5/07 31/5/08 31/5/07 31/5/08 31/5/07 31/5/08
APC Beekeepers Producers' Committee (Established 2003)	Harry East (Chairperson) John Davies Dan Dowsett Colin Fleay Phil Sammut	31/5/06 31/5/08 31/5/06 31/5/08 31/5/06	APC Potato Producers' Committee (Established 2001)	Sam Calameri (C'persn) David Anderson Domenic Della Vedova Anthony Marinovich Herbert (Burt) Russell Ross Ryan Darryl Smith	31/5/07 31/5/07 31/5/07 31/5/07 31/5/07 31/5/07
APC Bridgetown- Greenbushes Fruit Fly Baiting C'tee (Established 1996)	Committee in recess		APC Strawberry Producers' Committee (Established 1995)	Gerry Verheyen (Chair.) Neil Handasyde Kerry Langlands Wes Tweedie Anthony Yewers	31/3/07 31/5/06 31/5/07 31/5/06 31/5/07
APC Carnarvon Banana Producers' Committee (Established 1999)	Bruce Munro (Ch'person) Michael Andreoli Ivan Bilcich Tom Day Darryl Hardman John Thomas	31/5/08 31/5/07 31/5/08 31/5/07 31/5/08 31/5/07	APC Table Grape Producers' Committee (Established 1991)	Vlade Skroza (C'person) Peter Bacon Matt Katich Tony Lovreta Phil Moyle Peter Nuich Kim Taylor	31/5/06 31/5/08 31/5/06 31/5/06 31/5/08 31/5/08 31/5/06
APC Carrot Producers' Committee (Established 1994)	Figaro Natoli (Ch'person) David Anderson Sam Calameri Albert Grubelich Frank Tedesco	31/5/08 31/5/07 31/5/08 31/5/07 31/5/07	APC Vegetable Producers' Committee (Established 2005)	Bradley Ipsen (Ch'man) David Anderson Rod Copeland Maureen Dobra Paul Humble Anthony Marinovich Jason Neave Howard Shapland Sue Watson	31/5/08 31/5/08 31/5/07 31/5/08 31/5/07 31/5/07 31/5/07 31/5/08 31/5/07
APC Egg Producers' Committee (Established 2002)	John Simpson Ch'person) Terry Rae Joe Sacca Ian Wilson Terry Woodard	31/5/08 31/5/08 31/5/08 31/5/07 31/5/07	Turf Producers' Voluntary Committee (Established 1999 by the Turf Growers Association)	Ray Moir (Chairperson) Tony Dimasi Peter Paino John Maas	31/5/06 31/5/06 31/5/06 31/5/06
APC Katanning Fruit Fly Baiting Committee (Established 1996)	Committee in recess				
APC Kununurra Crop Pest Control Producers' Committee (Established 1997)	Lachlan Dobson Acting Chairperson Carol Creed Tim Croot Stefanie Eppler Judy Fairclough David Menzel Kirsten Stoldt	31/5/08 31/5/08 31/5/08 31/5/08 31/5/06 31/5/08 31/5/08			
APC Pork Producers' Committee (Established 2002)	Dr Rob Wilson (C'person) Keith Ashton Jon Bradshaw Dr. Chris Brennan Graeme Dent Neil Ferguson Vacancy	31/5/08 31/5/07 31/5/08 31/5/08 31/5/07 31/5/08 31/5/07			

#### **Committee Members - Tenure of Office.**

The Commissioners appoint members of producer committees for a maximum of three-years, the Act also provides for elected committee members if it is of the opinion of Commissioners that a poll of producers' should be held.

To preserve continuity of service and experience, committee tenures are usually arranged so that only about half member terms expire in any given year. This is achieved by varying the first round of appointments for new committees between two and three year terms, the subsequent appointments are for three year terms that commence on 1<sup>st</sup> June and expire on 31<sup>st</sup> May in the final year of tenure. The Commission appoints one member as the inaugural committee chairperson for three-year term; the committee appoints subsequent chairpersons.

Each year committee members whose tenure is due to expire on 31<sup>st</sup> May are reminded by letter in April and invited to re-nominate, the positions are also advertised in appropriate newspapers and industry newsletters and committee chairpersons are advised of any forthcoming vacancies. So also the various industry associations or groups. (Producers appointed to APC committees in May 2005 are set out in Attachment 3, Page 54).

**Casual vacancy** – When a Committee vacancy occurs other then by effluxion of time, the Commission will appoint a producer to take the place of the person who has vacated the office. A person so appointed holds office for the balance of the term of the member whose place he or she takes.

# **Remuneration of producer committee members**

The producers' committee decides if members are to receive remuneration for time spent on committee business. The maximum remuneration that committees members can receives were approved by the Minister in November 2002 are as follows:

Producers' Committee chairperson \$330 per day (meeting of over 4 hours).

\$220 per part day (meeting of less than 4 hours).

Member of Producer Committee \$220 per day (meeting of over 4 hours).

\$150 per part day (meeting of less than 4 hours).

In addition committee members can claim travel cost while undertaking Commission business, incidental expenses, e.g, telephone and fax charges, must be supported by documentation.

# **Insurance of producer committee members**

The Commission insures producer committee members against accidents that may occur during performance of official business.

# **Legal protection of producer committees**

Under section 24 of the Act a person who is or was a member of a producers' committee, or an employee of a producers' committee is not personally liable for any act done or omitted to be done in good faith by a producers' committee.

# **Administration costs of producer committees**

The cost incurred by the Commission in general administration, managing the accounts and compliance with various acts is met by 10 per cent charge on the fee for service raised. An exception is the special Fee for Service established in February 2005 that is collected from domestic ware potato producers for the purpose of potato promotional and marketing activities, the APC administration charge is 1%, this rate is subject to an annual review. Should the fee for service be suspended then a nominal annual fee is charged to the committee to cover the cost of maintaining accounts and services. No charge is imposed on moneys raised by committees from other sources such as for interest, federal research funds or advertising income earned from committee funded industry newsletter or other publications.

#### **Committee Protocol**

In October 1999 the Commission issued a protocol in regard to the relationship between an APC producer committees and related industry organisations and reads as follows:

Producer Committees for particular Agricultural Industries are formed after extensive discussions with producers within the industry and a poll of all producers, and provided a majority of those producers voting are in favour a Producers' Committee may be formed by the Agricultural Produce Commission (APC).

The Producers' Committee must then function in accordance with the Agricultural Produce Commission Act 1988 and within the functions of Section 12.1 agreed to in the poll. Producers appointed to the Committee are representatives of the industry in their own right and do not represent individual sectional interests. The Committee may seek advice from these interests.

It is the Committees responsibility to determine the services to be provided for the benefit of producers, estimate the cost of these services and then recommend a "fee for service" to the APC to recover these costs. In determining the "fee for service" and the extent of the services to be provided the committee takes into account the ability of producers to meet this cost.

Where the functions of the Committee include S12.1(m) "arrange for the provision of all or any of the services by another person or organisation" e.g., an Industry Association it is appropriate, and necessary for the committee to liase closely with that organisation. The budget of the organisation would need the approval of the committee and the final accounts audited.

The APC encourages co-operation between the various sectional interests within the industry to ensure the maximum benefits to all producers from the functions performed and financed by the "fee for service".

# **Procedural manual for producer committees**

The Commissioners have circulated a Procedural Manual for Producers' Committees. This manual details the responsibilities and mode of conducting business.

# FEE FOR SERVICE

The funds for services provided by committees to their constituent producers are collected through the "fee for service" under Section 14 of the Act and Regulations.

The Fee for Service charges are determined after the Committee selects and costs services to be provided to producers and then prepares the annual budget. On being approved by both the Commission and the Minister the Fee for Service is applied to all produce of a particular commodity, usually at the point of sale. The manner in which the producer pays Fee for Service is governed by the Regulations. The Commission records all Fee for Service collections to the relevant producers' committee.

On occasion committees collect monies from other sources such as matching research funds from national bodies. If requested the Commission will administer these funds on behalf of the producers' committee, to date the Commission has not charged for this service.

**Fee for Service Compliance -** To ensure that producers and their industry receive full benefit of services, the Act requires that all producers must contribute to the Fee for Service, non-compliance by some producers is a concern to most committees. The collection of Fee for Service charges are prescribed under Section 14.3 and Regulations.

**Fee for Service Governance Policy** – During year under review the Principal Accounting Officer in consultation with Commissioners revised the APC Fee for Service Governance Policy. The Policy sets out procedures in regard to follow up of timeliness of fee for service returns, producers committee queries on fee for service, annual statements to producers of fee for service received by the Commission, issuing of warnings and prosecution process for fee for service non compliance.

# **Fee for Service Regulations:**

- **Horticulture Industry** For horticultural industries the manner in which a producer pays the Fee for Service is governed by *Agricultural Produce (Horticultural Industry) Regulations 2001*. Regulations 2 to 5 provide for the collection of Fee for Service from producers by any person who is a dealer (producer, market agent, wholesaler, retailer or exporter). Regulation 8 requires dealers to remit Fee for Service collections to the Commission not later than 14 days after the end of the month that the transaction has occurred. For APC community fruit fly baiting committees Regulations 6 provides for local government authority to collect fees. Penalties apply for non-compliance.
- **Beekeeping Industry** .The Fee for Service for beekeepers is governed by the *Agricultural Produce (Beekeeping Industry) Regulations 2003*. Under the beekeeper Regulations the Department of Agriculture collects the Fee for Service on behalf of the APC, this is done in conjunction with the collection of the beekeeper registration fees that are collected under the *Beekeepers Act 1963*.
- **Pork Industry** The *Agricultural Produce (Pork Production Industry) Regulations 2004* came into force with the pork industry Fee for Service on 1<sup>st</sup> February 2005 following the repeal of the Pig Industry Compensation Act on 31 January 2005. The pork regulations provides for pork abattoirs to collect and remit Fee for Service to the Commission not later than 14 days after the end of the month.
- **Egg Industry** With the repeal of the Poultry Industry Trust Fund Act on 31 January 2005 new APC Regulations are being drafted in consultation with the APC Egg Producers Committee, as at 30 June the Regulations are to be gazetted at a date still to be determined..

Electronic Transfer of Fee for Service data – In April 2004 the Commission made provision electronic remittance of Fee for Service Returns by dealers. The various Return Forms previously used for horticultural commodities have been replaced with single combined Return Form. Producers and dealers can access the Return Form in excel format on the APC website at www.apcwa.org.au.

**Voluntary Fee for Service** – Fee for service can be provided for voluntary horticultural groups under Section 19 of the Act, the fee is not compulsory and therefore Section 14 and Regulations do not apply. The Fee for Service for the turf industry is a voluntary fee.

Table 6 - Changes to Fee for Service during 2004/2005

Committee	Fee for Service change			
APC Beekeepers Producers' Committee	Fee for Service for beekeeping industry:			
	Service charge per beekeeper; \$10.00 per annum per beekeeper			
	As from: 1 January 2005, Published in Government Gazette 26 November 2004			
APC Pome, Citrus and Stonefruit	Fee for Service for Citrus produce set at:			
Producers' Committee	Citrus – Mandarins: \$0.0130 per kilogram			
	Citrus – Other: \$0.0100 per kilogram			
	As from: 1 October 2004, Published in Government Gazette 17 September 2004			
APC Pome, Citrus and Stonefruit	Fee for Service for Pome produce reduced to:			
Producers' Committee *	Apples, pears and nashi fruit (packed) @ \$0.0034 per kilogram			
	Apples and pears (processing) @ \$0.0025 per kilogram			
	As from: 1 January 2005, Published in Government Gazette 7 December 2004			
APC Potato Producers' Committee	Fee for Service for local ware potato production			
	\$19.50 per tonne As from; 1 <sup>st</sup> Feb 2005, Government Gazette 11 January 2005			
	Fee for Service for local ware potato production increased to:			
	\$26.08 per tonne As from: 1 July 2005 Government Gazette 10 June 2005			
APC Vegetable Producers' Committee	Fee for Service for vegetable industry:			
	\$0.005 per individual pkg of vegetable product weighing 100 kilograms or less.			
	\$0.05 per individual package of vegetable product weighing more than 100 kg.			
	The above fee for service to apply to vegetables sold by producers except herb,			
	potato, mushroom, tomato and Kununurra vegetables – Gazette 6 June 2005			

<sup>\*</sup> *Pome industry Fee for Service reduced* – As funds collected by the pome industry Fee for Service had accumulated and were in excess of funds required for current budget and forward estimates for 2005/06 and 2006/07, the Commission reduced the Fee for Service for apples, pears and nashi fruits by 50 per cent.

Table 7 - Fee for Service charges as at 30 June 2005

	Table 7 -	ree for Ser	vice charges as a	it 50 June 2	003	
<u>Apples</u> Package size: Service charge:	Tray 1.5 cents	22 Litre 4.5 cents	36 Litre 6 cents	Bins \$1.45	Tonne \$3.00	
Avocados All pkges – Service charge:	(\$0.0034 kg) \$0.0150 per l	(\$0.0034 kg) kg	(\$0.0034 kg)	(\$0.0034 kg)	(\$0.0025 kg)	
<u>Beekeepers</u> Service charge: Service charge per beehive		keeper per annum ve per annum (cal				
<u>Carnarvon Bananas</u> Service charge:	13 kg ctn 23 cents (\$0.0177 kg)	15 kg tub 26 cents (\$0.0177 kg)				
<u>Citrus (Mandarins)</u> Package size: Service charge:		15 litre packed 10kg (\$0.0130)	18 Litre Loose filled 10 kg (\$0.0130)		returnable 10 kg 130)	
<u>Citrus (Other)</u> Package size: Service charge:	Oranges Net bag 3 kg 3 cents (\$0.0100 kg)	<u>Tray</u> 5 cents (\$0.0100 kg)	<u>22 Litre</u> 14 cents (\$0.0100 kg)	36 Litre 20 cents (\$0.0100 kg)	Bins \$4.00 (\$0.0100 kg)	Tonne \$10.00 (0.0100c kg)
<u>Eggs</u> Service charge:	Fee for service	to commence 1st	October 2005			
Kununurra Horticultural Produce Service charge: Recommenced 1 <sup>st</sup> May 2003	Rockmelon 5 cents ctn	Honeydew 5 cents ctn	Butternut Pumpkin 5 cents ctn	Pumpkin \$1.20 tonne	Watermelon \$1.20 tonne	Other Fruit & Vegetables 11 cents ctn
<u>Pears &amp; Nashi</u> Package size: Service charge:	<u>Tray</u> 1.5 cents (\$0.0034 kg	22 Litre 4.5 cents (\$0.0034 kg)	36 Litre 6 cents (\$0.0034 kg	Bins \$1.58 (\$0.0034 kg)	Tonne \$3.00 (\$0.0025 kg)	
Pork Service charge:	0.8 cents per ki	logram carcass w	eight			
<u>Potatoes</u> Service charge:	Plus on domes		toes @ \$3.65 per tonno an additional charge o July 2005)		nne	
<u>Strawberries</u> Package size: Service charge:	Tray loose x2 kilo 2 cents (\$0.0100 kg)	Tray 4 kilo loose 4 cents (\$0.0100 kg)	Tray (Euro punnet) 3 cents (\$0.0100 kg)	Std Tray x12 punnet 3 cent (\$0.0100 kg)		
Stone fruit Package size: Service charge:	Tray 3 cents (\$0.0090 kg)	22 Litre 9 cents (\$0.0090 kg)	Bins (plums) \$3.17 (\$0.0090 kg)	Tonne \$6.00 (\$0.0090 kg)		
<u>Table grapes</u> Package size: Service charge:	18 litre 7 cents (\$0.0070 kg)	22 litre 9 cents (\$0.0070 kg)	<u>36 litre</u> 14 cents (\$0.0070 kg)			
Turf Producers' Voluntary Service charge:	Annual voluntary service charge: \$100.00 per hectare of turf under production.					
Vegetable Fee for Service:			vegetable product weig egetable product weigh			
			getables sold by produce a vegetables - <i>Imple</i>			

# 5. SIGNIFICANT EVENTS DURING THE YEAR

# **Establishing Producer Committees**

As in other years the establishment of new producer committees was a Commission priority and in this regard discussions were held with the vegetable, wine and olive producing industries. The vegetable industry when polled by the Commission in 1999 did not gain industry support, however a poll held on 16 March 2005 was successful. Set out below is report on committee establishment activity.

# **Establishment of APC Vegetable Producers' Committee**

At the APC poll of held on 16 March, WA vegetable producers voted "yes" to the establishment of the APC Vegetable Producers Committee, subsequently the Commission established the Committee consisting of nine members who represent a wide cross section of the industry. Thus the complex and diverse WA vegetable industry has the legal framework and opportunity to fund a wide range of services provided by Section 12.1 of the Act.

**Background** - After a long period of consultation with industry, the process to establish the Committee, commenced when the West Australian Vegetable Growers' Association requested the APC to conduct of the poll. As part of poll procedures the APC considered submissions on the proposal, three were received and strong opposition was expressed by the presenters. However the Commission decided to conduct poll to let producers decide the issue. Via the consultation process it had been determined that an eligible producer for the poll would be "a person producing vegetables for sale except herbs, mushrooms, potatoes and tomatoes any where in Western Australia except the Ord River irrigation area". As Kununurra and potato producers already had a Fee for Service for their industries they were excluded from the poll.

**Poll result** - Producers were kept informed during the poll process by the Returning Officer posting information direct to them on three occasions as well notices were published in three state wide newspapers. In the two weeks before the voter role was closed and before the ballot paper was posted, producers were invited to check the role at their local Department of Agriculture district office. Voting is voluntary and 42% of the producers voted, of these 81% voted "yes".

Commencement of Fee for Service - The Committee's inaugural meeting was held on 19 May to prepare a budget and decide the Fee for Service. A modest fee was approved this being at the rate and unit indicated to producers during the poll, commencement was set for 1<sup>st</sup> July. However the Fruit and Vegetable Chamber complained about the method and timing of the fees and also questioned the lack consultation. To discuss these issues meetings were held during June, the first of these meetings was with the Commission and Chamber. Then the Producers' Committee and Chamber met, finally it was resolved that the vegetable Fee for Service would be introduced in the format first indicated but commencement would be delayed till 1<sup>st</sup> August 2005.

# Possible future industry polls:

a) Turf Industry poll - The APC provides administrative services to the Turf Producers' Voluntary Committee, this committee was established by the Turf Growers Association (TGA) to which the APC provides administrative services under Section 19 of the Act for the collection of a voluntary Fee for Service. The voluntary Fee for Service is contributed by about 60% of the WA Industry and is used to fund turf research at the University of Western Australia (refer report Page 24). The establishment of the Voluntary Committee followed the producers' poll in 1999 that narrowly failed to obtain support for a compulsory Fee for Service under Act. As the benefits of turf research funded by the voluntary Fee for Service are more generally recognised Turf Growers Association has considered requesting the conduct of another poll to establish a producers committee that is fully supported by the Act. The Association may request the APC to conduct the poll during the 2005/2006 fiscal year.

- b) Wine and Wine grape industry poll As with last year no new request to conduct a poll for the wine industry eventuated this has been partly due to the Wine Growers Association being occupied with many issues effecting the industry. The Association in October 2005 is to seek industry endorsement for constitutional structural changes to give fairer industry representation then the current regional based structure that the industry has outgrown. The Commission will continue to liase and assist the industry in its consideration of a fee for service during 2005/2006 fiscal year.
- c) Nursery industry poll The Nursery and Garden Industry Association and Hortguard group still continue to consider setting up of a Fee for Service..
- *d)* Community Fruit Fly Baiting Committee, Manjimup There is renewed interest in establishing Community Fruit Fly Bating Committee for Manjimup, a survey of town ratepayers has indicated sufficient support for the Shire to consider asking the APC to conduct a poll. This may occur during late 2005 or early 2006.

# **Procedures for adoption of Section 12.1 (la) of the Act**

Included in the APC Act year 2000 amendments was the inclusion of additional clause to Section 12.1 service functions. The new clause listed as "la" provides for the funding of compensation producer losses due to pest or disease incursions and reads as follows:

la) establishment of compensation schemes for the benefit of producers whose agricultural produce is destroyed as a result of action taken to control a pest or disease.

Thus some committees established before 2000 have considered adopting this clause by special poll, while committees established since 2000 have included "la" in their functions. Committees that have adopted the "la" service are Beekeepers, Pome, Citrus & Stone Fruit, Potato, Pork, Egg, Vegetable and Carnarvon Banana Producers'.

# PRODUCER COMMITTEE ACTIVITY:

Producer Committee activity Reports received from Committee Chairpersons for the 2004/2005 fiscal year:

# **APC Avocado Producers' Committee**

**Chairperson: Ron Hansen** 

*The Season* - Committee Chairman, Ron Hansen, that the past season has once again fallen below expectations with the crop from Perth Metropolitan area being approximately 80% of the previous year and the South West at a similar figure. As a result prices were good and the fruit sold well.

**Research & Promotion** - Research into fruit quality at various harvest temperatures was funded by the Committee. This research is to continue in 2005/2006. Funding was also provided for 120 store merchandising visits to give retailers guidance on presentation and handling of avocados as well as a number of in store demonstrations that included distribution of samples and recipes.

Industry Development Officer proposal - At a meeting of Avocado Growers Association a decision was made to request the Committee to fund an ongoing programme involving the employment of avocado industry Development Officer. This was considered and the Committee decided to proceed with the preparation of a submission to Horticulture Australia Limited for dollar contribution. This move is being supported by the Department of Agriculture and industry federal body, Avocados Australia Limited. The Committee also provided funding for services provided via the Avocado Growers Association.

# **APC Beekeepers Producers' Committee**

**Chairperson: Harry East** 

**Bio-Security Service functions** - The APC Beekeepers Producers' Committee is operating well now we are into the second year, with a better handle on our budget and likely revenue levels. This year we have chosen to fund three services to industry all aimed at protecting the industry and disease:

- 1) Newsletter, to improve communication on bio-security and industry matters.
- 2) An enhanced surveillance and monitoring programme for pests and disease.
- 3) Research, a proposed DNA, hygienic behavioural traits for disease resistance,

**The Committee** - Two Committee members terms expired this year in May, both John Davies and Colin Fleay renominated and were appointed for a further three-year term. The Committee thanks the Commission staff for their continued assistance and support during the past year.

# **APC Carnarvon Banana Producers' Committee**

Chairperson: Bruce Munro, Executive Officer: David Parr

The Industry - Rain in February and March brought some relief from the worst drought on record in the Gascoyne, however the banana industry has contracted from 72 to 65 growers over the last year and the area under production was 144 ha as at December 2004. District average production was 39 tonnes per hectare and was an 18% increase on 2003 This reflects the improvement in water supplies and the replacement programme of new planting's for old. Banana production is valued at \$5.75 million in 2004 with an average carton gross value of \$14.60. This value is considered to be barely adequate to meet the cost of production. The Sweeter Banana Co-operative membership is now 60% of the producers and packs and markets 75% of the total area banana production.

**Seasonal outlook** - The Gascoyne River flowed on four occasions commencing in January 2004 and providing small flows for a combined total of 132 days with the last ceasing in early August. These flows broke the longest drought on record with the previous flow ceasing in late April 2001 giving a no flow period of 32 months.

Carnarvon Banana Industry Compensation Scheme - There were no cyclones or incursions of exotic disease and therefore no claims on the Banana Compensation Scheme during 2004/2005. The Committee again inquired sought an underwriter for the Scheme but the availability of storm cover revealed that insurers are still unable to provide affordable cover. There have been many crop failures and disasters throughout the world's agricultural industries and it seems that underwriters are very reluctant to offer reasonable terms. The committee therefore resolved to self insure as has been the case since 2002. The balance of the Compensation fund as at 30 March 2005 was \$4,692,108.

Review of Scheme compensation and fee for service rates – The last review of the Scheme compensation rate for crop losses due to storm or exotic disease was conducted in 2002 and at that time no increase was deemed necessary. However, the Committee was of the opinion that cost of production had escalated rapidly over the past two years and therefore called for another review some 12 months ahead of the scheduled date. The review was conducted according to the method adopted at the commencement of the scheme (based on the cost of planting and growing to first harvest). The review indicated that the rate should be increased from \$4.50 to \$6.50 per 13 kilo carton. An independent agricultural consultant and the APC Commissioners reviewed the calculations and the impact on the fund reserves. The increased rate was approved in December 2004. The Fee for Service was not increased

*Grant to the Sweeter Banana Co-operative* - The transfer of \$420,000 of surplus compensation funds was approved by the Commission following the strong support by banana producers at the poll held on 30 June 2004. The grant was used to retire loans set up at the inception of the Cooperative.

**Banana industry Bio-security** – Failure to resolve problems of providing the indemnities required for a supporting grant (\$10,000 pa for 3 years) from Horticulture Australia Limited resulted in the Committee have to decline the grant and voted to put a modified bio-security plan in place using Fee for Service funds. The delay in implementing the plan caused by the indemnity issue was the cause of criticism from banana producers. Banana producers have now been issued with following:

- Producer manual providing resource material on major exotic pests and diseases.
- Sampling kit,
- Best practice growing guide
- Action plan if something unusual is detected,
- Farm gate bio-security warning sign.

These materials were distributed and explained to producers on an individual basis. The plan will continue with publicity directed at tourists who are considered a major potential source of unwanted pests, diseases and weeds.

Fee for Service Compliance - A high level of compliance with Fee for Service obligations has been maintained with the assistance of APC Finance Officer. All underpayments have been investigated and recovery of owed funds is in progress, overpayments are rare. The new computer collection system has caused some minor problems but most of these have been resolved. The information collected for the calculation of compensation also provides the data to allow checking of the correctness payments by agents.

**The Committee** - There were no changes to the committee membership during the year, in May 2006 three positions will become vacant for appointment or reappointment.

# **APC Carrot Producers' Committee**

Chairperson: Figaro Natoli

Western Australian Carrot Research and Development – Funding for the needs of Western Australian carrot research and development (R&D) had for almost ten year been addressed through the APC Carrot Producers' Committee. The Committee shares members with, and works closely with, the Carrot Association for Research and Development (CARD) which represents carrot producers in WA. From the time when the Committee was established in 1994 R&D projects were financed by Fee for Service funds, then in 1997 the AusVeg National Vegetable R&D levy was introduced and therefore the Committee suspended collection of the Fee for Service. Since then national levy programme funds the CARD projects.

WADA Horticulture Officer, Allan McKay reported that the AusVeg programme has produced some excellent outcomes for the carrot industry. However, CARD has identified a number of gaps in research that the National programme does not consider a high priority. Because approximately 90% of Australian export carrots are produced in Western Australia the local focus has mainly been on export related issues. The combination of increasing international competition and the strong Australian dollar has seen the value of WA carrot exports over the last three years has seen export drop dramatically. To make sure that issues important to the WA industry are adequately funded, consideration is still being given to the re-introduction of the Fee for Service. Activities that are of national significance will continue to be directed through the Horticulture Australia/AusVeg programme, while local WA issues would be supported through the Fee for Service.

During the year CARD drafted a carrot industry strategic plan that was distributed to industry in June 2004 for comment. A decision on recommencement of the Fee for Service is expected following a HAL convened national carrot industry priority setting workshop in be held in Adelaide in the second half of 2004.

**Export Carrot Marketing** - The Chairperson, Figaro Natoli, reported that the carrot industry has real problems both with weather and markets, particularly with the export market as carrots from China have resulted in Western Australian producers losing money due to poor returns in the Malaysian and Singapore markets. Consequently local producers who have invested heavily in new packing sheds are on very concerned and due to increasing costs it will be difficult for small producers to survive. For instance the market requires carrots that have a clean glossy appearance, therefore it is now essential to have a polishing machine that costs up to \$60,000 and this makes it difficult for small produces compete.

# **APC Community Fruit Fly Baiting Committees**

The Mediterranean fruit fly (*Ceratitis Cpitata*) is a major pest for both commercial and non-commercial fruit producers. The Commission become involved with fruit fly baiting schemes when changes to the Plant Diseases Act resulted in the suspension of public funding for fruit fly baiting via the Agricultural Protection Board.

The Commission establishes fruit fly baiting schemes under Section 12.1(b) of the Act and by the prescribing of Mediterranean fruit fly under Section 19a the APC fruit fly baiting committees can provide the services to non-commercial or back yard fruit producers. The Plant Diseases Act, Section 17a (1) provides right of entry for any person engaged by an APC committee to bait fruit trees.

The Commission has established two community fruit fly baiting committees, the APC Bridgetown-Greenbushes Fruit Fly Baiting Committee and APC Katanning Fruit Fly Baiting Committee, however due to number of reasons both committees are in recess. In Bridgetown the Shire Council could not agree to support the town-baiting scheme and without the administrative support that a local government can provide it was impractical for the committee to operate. Though the Katanning committee achieved excellent results in its first few seasons this did persist due partly to inadequacies of the Act that then existed and the reluctance of the Shire to continue with the arrangement which finally withdrew its support in 2001.

In view of past experience the Commission will not in future consider establishing a community fruit fly baiting committee without first receiving the full support of the Shire. The Commission can assure any participating Shire the full recovery of administration costs. The Shires have two options for collecting the Fee for Service charges from residents with fruit trees. With option one the Fee for Service is invoiced direct to ratepayers with fruit trees, the second option is quite simple in that the APC just invoices the Shire and the Shire recovers the cost by including in the town rates.

Currently Manjimup is showing the most interest in establishing a community fruit fly baiting committee

# **APC Egg Producers' Committee**

Chairperson: John Simpson, Secretariat: Colin Mann

Egg marketing changes – With the repeal of the Marketing of Eggs Act on 2 July 2005 the WA egg industry is now deregulated. The assets of the former Egg Marketing Board are to be transferred to a producer owned company West Coast Eggs Limited who will trade as Golden Egg Farms. Adjustment Assistance of \$8.5M will soon be paid to producers in proportion to their hen licenses. These changes were to the NCC review process that has taken three years to complete.

Seasonal review - Nationally there is a surplus of three million dozen eggs and WA is receiving imports of eggs from the Eastern States particularly from Mengles brand, a Queensland the producer company. Local egg producers are concerned over the proposed Metcash takeover of FAL and the Woolworths purchase of the 16 best Action stores. WA Farmers Federation is sending a submission to the ACCC.

The Poultry Industry Trust Fund Act Repealed - The Trust Act was repealed on 31 January 2005 and the Trust Fund monies transferred to the APC for the benefit of the egg producing industry. The Agricultural Produce (Egg Production Industry) Regulations 2005 have been drafted, the Regulations are to be gazetted at a date still to be determined collection of Fee for Service from Producers can then commence.

**The Committee** - The Committee believes that the proposed Administration Fee rate increase should remain at 10% and that they should not be subject to an increase before they commence the collection of Fee for Service. The Poultry Farmers Association and APC Egg Producer Committee have re-affiliated with WA Farmers following the retirement of their Executive Officer, Colin Mann.

# **APC Kununurra Crop Pest Control Committee**

Acting Chairperson: Lachlan Dobson, Secretary: David McKerrell

*Fee for Service suspension* – The Committee decided to suspend all activities and suspend the Kununurra fruit and vegetable Fee for Service from 1st July 2005 until further notice. In place of the Fee for Service funding an community based bio-security scheme will take its place.

*OrdGuard Bio-security Plan* - As the introduction of the new OrdGuard Bio-security Plan to cover the Ord River Irrigation Area (ORIA) has placed greater emphasis on the implementation of more community based bio-security, and with less emphasis on fruit fly and melon thrips monitoring and eradication. This means that the cost of maintaining bio-security in the ORIA is more evenly spread across the whole community as opposed to just the irrigated agriculture industry. All Committee members have taken a role on the OrdGuard Bio-security Plan Board of Management, which is a Sub-Committee of the Kimberley Primary Industries Association

Since the current Fee for Service was reintroduced on 1<sup>st</sup> May 2003 it has been difficult for the Committee to sell the concept of industry self-funding through the fee for service. In particular melon producers felt they were most disadvantaged as they contributed about 75-80% of the fee for service but for little benefit. However the Committee wishes to leave the capability to use the fee for service in place, so that fee for service can be re-implemented to raise funds in the event of new major incursion of an exotic pest.

*Fee for Service Compliance follow up* - ith the suspension of the Fee for Service from 1<sup>st</sup> July the Fee for Service Return Notices sent to producers for quarter ended 30 June will be the last for time being, however in regard to producers who have not complied to the Regulations in the period from 1<sup>st</sup> May 2003 onwards the APC has no alternative but to pursue these producers for the outstanding fees.

# **APC Pome, Citrus and Stone Fruit Producers' Committee**

Chairperson: Vin Mazzardis

Fee for Service Compliance - Compliance has improved this last season, but major industry players are still a problem. Information from producers has been coming in steadily and this information is passed on to the APC Finance Officer to follow up, finding time for follow up then becomes a problem. A major compliance concern is the difficulty in keeping track of the large quantity of pome and summer fruit now being sent to main supermarkets in the Eastern States, this was particularly noticeable with plums because of drop in exports a considerable quantity was sent east.

The little information that is available, AQIS does not provide any statistics and this makes it difficult to determine the producers and quantity of fruit involved in this trade but there are indications that it is substantial. To determine the size and strength of the summer fruit industry a tree survey also needs to be implemented as major producers that supply direct to chain stores have made very large planting's in the last five years. The last tree planting survey was made 12 years ago.

**WAFGA Apples and Pear Council** – The Apples and Pear Council anticipates that most expenditure will remain similar to current levels, however, it proposes to increase funding in two areas, promotion and the establishment of a demonstration apple production block in Manjimup. The Council also funded an integrated campaign to raise the profile and build a positive image for apples and pears as being healthy, fresh WA produced food, using a combination of radio, newspapers, public events and point of sale advertising. The main cost items in 2004 have been the employment of Industry Development Officer, Allan Hill and codling moth surveillance.

*WAFGA Citrus Council* – The Citrus Council and their Industry Development Officer, Gavin Ford, have been busy this season with promoting the WA Blue Birthmark. The main objective is to increase demand for citrus fruit, both domestically and overseas though a setback occurred when local processor Berri stopped taking fruit for juicing in the middle of the season. Local production is expected to increase to more than 15,000 tonnes in 2005. Major areas with increased production are Gingin, Bindoon/Chittering, Harvey and new growing area at Carnarvon and Kununurra.

WAFGA Summer Fruit Council – The Summer Fruit Council has reduced spending to lower the stone fruit deficit in the APC accounts. With overseas export markets being taken over by our competitors, South Africa and Chile, the Council is looking for new overseas markets, eg., India and United Arab Emirates. The problem in the past season for WA exporters is that Indian plant quarantine disinfestation policy stipulates that fruit sent to India be sourced from areas free of fruit fly or pre-shipment treated and certified by AQIS, ie., fumigated or cold treatment up to 1 day prior to shipment. The Council will lobby the Government and Biosecurity Australia to negotiate an agreement with India plant quarantine to have in transit cold treatment approved. Due to the drop in exports plums producers received very low prices in the local market. Summer fruit promotion was far from adequate for a full year crop due to restricted income.

*The Committee* - Following the tragic loss last year of their esteemed secretary, Peter Brazier, the Producers Committee has now employed a new secretary, this has taken a lot of pressure from the Chairman in regard to correspondence and other administrative matters. There were five Committee meetings held during the year to discuss budget, compliance concerns and other industry matters.

# **APC Pork Producers' Committee**

Chairperson: Dr Rob Wilson

**Pork Industry Fee for Service** - The Pig Industry Compensation Act has been repealed and the fee for service collection arrangements came into effect on 1<sup>st</sup> February 2005. Fee for Service collection is governed by the *Agricultural Produce (Pork Production Industry) Regulations 2004*, currently some refinements to the Regulations are under discussion to ensure that all pork sales are covered.

**Funding Budget** - Funding for the 2004/05 financial year of \$310,000 was approved by the committee. As in previous years this provided for a range of activities covering technology transfer and adoption programs, training activities and industry administration.

**Education and Training** - The WA Pork Industry Training and Education Committee were supported for the continuing employment of a training officer. This role is to coordinate and promote the development of skills training within the pork industry. The WA Department of Agriculture also received continuing funding for their role in technology transfer to the pork

industry. These programs aim to improve the knowledge base of producers through seminars, workshops and print media; to facilitate interaction between producers and other sectors of the industry, and to enhance the skills of producers through training. The WA Pork Producers Association received support for their administration and liaison activities designed to promote and safeguard the interests of WA pork producers and to enhance opportunities for industry growth and development.

Supporting Partner – CRC for an Internationally Competitive Pork Industry - A Pork CRC has been supported by the Federal Government for a 7 year term which will involve a total investment exceeding \$82 million over that period. The committee has agreed to become a supporting partner of the CRC with an annual investment of \$50,000. The aims of the CRC are to secure more reliable and consistent protein and energy supplies via innovative grain and pulse production and quality assessment; to optimise herd feed conversion efficiency through enhanced health, metabolic efficiency and reproductive capacity, and to enhance the value and versatility of pork products. The committees' contributions to the Pork CRC will be directed into projects approved by the CRC Board, though we will be able to develop projects that meet the overall objectives of the CRC and make submissions for these projects with other research providers.

Completed Project 1 - Working Together for Animal Welfare – A training initiative for the WA pork industry. This project from Portec Australia had the aims of providing the RSPCA inspectorate with a better understanding and knowledge base of the WA pork industry; to develop a standardized training module to assist in the preparation of any member of the RSPCA inspectorate required to inspect and assess animal welfare issues on WA pig farms, and to ensure that the RSPCA has the confidence and support of the WA pig industry when they are required to investigate animal welfare complaints targeted at WA pig farms.

This successful project received feedback from the participating inspectors that they now have a better understanding of the pig industry and a point of reference by which to compare and contrast pig farm visits. Also as a direct result of the training program delivered, Portec Australia has been able to establish itself as the primary resource for the RSPCA inspectorate to utilize when confronted with animal welfare issues involving the pig industry.

Completed Project 2 - Quantifying the Objective Quality of Domestic and Export Pork in WA - This work carried out by Dr D D'Souza from PPC Wholesale Foodservice had the aims to ensure that all pigs slaughtered at the new LVP abattoir met the quality requirements for both the domestic and export markets; to quantify the objective pork quality of pigs from selected producers, and to make recommendations to reduce the incidence of pale, soft, exudative (PSE) and dark, firm, dry (DFD) pork in WA.

The audit results indicated that all the critical control points at the abattoir were more than adequate as described by best practice industry standards. The incidence of dark pork for the Singapore export market was minimal for farms supplying two WA processors, though there was a higher incidence from two farms supplying a third processor. These results were quantified and management strategies to reduce this incidence discussed with the respective processor and farms. Overall the incidence of PSE and DFD at the farm and processor level in WA was between 15 and 25% lower when compared to the national incidence of these two conditions.

**Thanks** - The committee wishes to express their gratitude to all the pig producers in WA for their continuing support of the programs undertaken on their behalf. The staff and personal from the industry, research and support organisations funded by these programs all show a commitment to the industry and provide their services in a timely, relevant and friendly manner which is appreciated by pig producers and the APC Committee. The Committee also would like to thank the Commissioners and staff of the Agriculture Produce Commission for their help and support over the previous year.

# **APC Potato Producers' Committee**

Chairperson: Sam Calameri, Executive Officer: Jim Turley,

Activity 2004/05 - Traditional Fee for Service funding support to the Western Australian Certified Seed Potato Scheme plus, Aphid Monitoring, Virus Testing of Seed Potato Crops and New Seed Variety Trials in Western Australia. There are export opportunities for seed potatoes into Asia and beyond providing the product is disease free and has a transparent pathway where certification can be clearly demonstrated.

**World first for WA Potato Industry** - The Committee in association with the Potato Growers Association, WA Department of Agriculture and Horticulture Australia are to fund the conduct of a three year \$500,000 trial to prove that Western Australia is free of the disease Potato Cyst Nematode. The trial, a world first, will be a major challenge for other countries to prove they are free of Potato Cyst Nematode and thus greatly improve WA export potential.

**Restructuring of WA Potato Industry** – In accordance with the Potato Industry Business Plan of 2003 a major industry restructure was commenced in 2005 with the Potato Market Corporation (MTC) transferring marketing and promotion activities to the newly established producer entity Western Potatoes Limited. (WPL) this year have been actively involved in the restructure of the WA fresh potato industry. In addition to support funds transferred from MTC a special Fee for Service was commence on 1<sup>st</sup> February to support WPL local potato marketing and promotion.

# **APC Strawberry Producers' Committee**

Chairperson: Gerry Verheyen

Season 2004/2005 – The season strawberry planting was 11.5 million plants, which is an increase of 15% on the previous year. The results of last season was a poor one, Queensland producers finished later and Victoria started earlier so the WA market window of opportunity was smaller, this combined with poorer quality fruit because of difficulty in picking due to shortage of labour brought about a lower then average prices. There was an increase in exports to Asia but average returns were further aggravated by the strong Australian dollar. Shortage of labour was the biggest problem and more fragmented marketing by our producers will be a real problem in the future. The planting for this year is about the same as last year and the industry is hoping for a good season.

**Reseach** - Last year we completed our research project; Commercialising Australian Bred Strawberry varieties in WA and this year we will start another project which involves the implementing of the results from the previous project into commercial practise with the producers and an agronomics packages for new varieties. This project is about gaining a better understanding and control of soil borne disease in strawberry plants such as phytophthora verticillium pythium.

**Study Tour -** We recently completed a study tour to California where most of our current variety's come from and a few new ones soon to be released, a full report will be available soon.

# **APC Table Grape Producers' Committee**

Chairperson: Vlade Skroza Secretary: Karen Bacon

The APC Table Grape Producers' Committee activities remain the same as the previous year as has the activities budgeted for the coming season.

**Table Grape maturity inspection service** – The Committee's primary activity is still the provision of an efficient regulatory maturity inspection service. Now that there is wide acceptance by the table

grape industry of the need to ensure that no immature fruit is marketed, the funding and support of the maturity inspection service will remain the pivotal reason for the Committee's existence. It is interesting that Eastern States producers who are having a lot of problem with poor fruit quality and ultimately low domestic consumption are looking at our model of inspection services to try and help the sales and their industry's future. For the 2004/2005 season \$25,000 was allocated for inspections with a total of \$19,732.60 required. \$25,000 was again allocated for the 2005/2006 season. A further budget allocation of \$2,500 for the provision of Maturity Testing Verification Facilities was allocated to WA Department of Agriculture (WADA) for 2005/2006. Private consultants, McAlpine Management Service Pty Ltd, with previous WA Quarantine Inspection Service experience, were again appointed. Inspections had taken place at the Canningvale wholesale floors, wholesale and distribution centres and retail outlets. The Consultants were appointed, instructed and overseen by WADA. The Committee advised on maturity levels and allocated the budget amount. Producers "maturity compliance" this season was good with only 5 x lines detained earlier in the season. 3 x lines (of which one was significant were destroyed, 1 x line was released after subsequent testing and 1 x line was part destroyed after regrade by the owner.

Varietal research programme – The Committee has completed the five year funding commitment for the industry's portion of the national CSIRO varietal breeding programme. This research project undertaken with the Australian Table Grape Association (ATGA) ensured that all WA producers had access to any successful varieties that may come out of this and future programmes. It is anticipated by industry that any future CSIRO varietal breeding programmes will be funded from the National Table Grape Levy. Dawn Seedless trial has been budgeted for with an allocation of \$4,000 to WADA for research programme into berry discolouration. The first annual payment of \$1,000 that will run over a three-year period was granted to Michael Considine, Research Scientist with Plant Industries Department, who is conducting research on "Health Promoting Compounds in Table Grapes". At the end of the three-year period the Committee will obtain the scientific data and hopefully some information which we can use to endorse/validate table grapes being a great fruit with beneficial health attributes.

**Promotional Activity** – The promotional activities were similar to last year but over a longer period of time. The Committee again appointed local promotional company Fresh Finesse who ran a print, internet and radio media promotional campaign bringing awareness to table grapes throughout the season. This was for a total of \$3,420 which was less than the amount expended last year. Again the Committee donated grapes for the "Bike to Work" breakfast at cost of \$374.

The major promotional expenditure was for TV advertising that comprised of a mix of 30 second and 15 second commercials on Channel 10 featuring a mother and children enjoying grapes. This was seen as the target audience so timeslots for this commercial was around children's programmes or shows such as "Bold and the Beautful or "Oprah". The Commercial ran every second week from mid December to early April, on off weeks Channel 10 would put extra ads in for free if they needed fillers. Total cost was \$31,678. We again contacted the ATGA for funding towards this promotional activity and have been advised that the ATGA is to contribute \$30,000.

**Compliance** – Table grape fee for service income is best described as steady to improving marginally. Awareness of fee for service obligation amongst producers, wholesalers and retailers without doubt is high. The Committee is concerned that without visible, pro-active pursuit of noncompliance, complacency amongst payers is likely.

# **Turf Producers' Voluntary Committee**

Chairperson: Ray Moir

*Market trend* – Trend towards smaller gardens with less lawn has seen 25% reduction in quantities sold but, with the market swing to soft leaf buffalo, the sales prices are up to 50% higher.

More support for voluntary Fee for Service - During the year three more producers added their names to voluntary Fee for Service contributor list. Voluntary contributors now represent 60% of all producers who represent 80% of WA turf production. There is considerable dissatisfaction with producers who not do contribute but are reaping the benefits of Fee for Service funded research. Therefore Turf Growers Association has considered requesting another APC poll to obtain industry approval for a compulsory Fee for Service, there then could be sufficient funds to employ industry development officer. However an Eastern States proposal to introduce a national turf levy will make it difficult to convince industry for the need for both charges. The WA industry will consider advice from other industries such as avocado where Fee for Service and National levies apply.

# 6. FINANCIAL RESULTS

# **Administration of accounts**

The Commission reports on its accounts at a consolidated level and in accordance with the requirements of the Financial Administration and Audit Act 1985. However, the Commission keeps each committee's account separate and reports quarterly to each chairperson.

In addition to financial reporting the Commission keeps records on the quantity of product that is the basis of fee for service collected. These records are given to industry for planning purposes and to assist committees in monitoring compliance (Refer Attachments 5 and 6).

# Annual estimates of income and expenditure

The Financial Provisions under Section 20 of the Agricultural Produce Commission Act prescribes that the provisions of the Financial Administration and Audit Act 1985 (Section 42) regulating the financial administration, audit and reporting of statutory authorities apply to and in relation to the Commission and its operations. Accordingly the annual estimates of the financial operations of the Commission for the financial year 2004/2005 were submitted to the Minister.

# **Principal Accounting Officer**

During 2004/2005 the Commission retained the services of the both Director Finance, Ron Lucas, Department of Agriculture, Western Australia, as Principal Accounting Officer for the year under review and Acting Finance Director Joe Murgia as Acting Principal Accounting Officer.

# Producer committees revenue 2004/2005

The estimated Fee for Service revenue for 2004/2005 was \$1,717,890. The actual revenue from fee for service amounted to \$1,669,876 and that was 3% per cent under budget figure.

Table 8 - Budgeted and actual Fee for Service revenue 2004/2005 (\$)

Committee	Budget	Actual	Variance
APC Avocado Producers' Committee	50,000	48,534	-1,466
APC Beekeepers Producers' Committee	45,000	42,156	-2,844
APC Carnarvon Banana Producers' Committee	76,000	86,947	10,947
APC Carrot Producers' Committee (Services suspended)	-	-	-
APC Egg Producers' Committee (a	57,200	-	-57,200
APC Kununurra Crop Pest Control Committee (b)	88,000	45,049	-42,951
APC Pome, Citrus & Stone Fruit Producers' C'tee			-
Pome	200,000	224,845	24,845
Citrus (c	) 140,000	170,724	30,724
Stone fruit	105,000	123,020	18,020
APC Pork Producers' Committee (d	) 260,000	120,565	-139,435
APC Potato Producers' Committee			-
General	280,000	263,735	-16,265
Promotion (e)	290,000	400,330	110,330
APC Strawberry Producers' Committee	64,000	73,642	9,642
APC Table Grape Producers' Committee	45,000	59,209	14,209
Turf Producers' Voluntary Committee	17,690	11,120	-6,570
Total Revenue:	1,717,890	1,669,876	-48,014

#### Table 8 – Notes

- (a) APC Egg Producer' Committee: Committee budgeted for \$57,200 however Fee for Service for the egg producing industry did not commence due delay in repeal of Poultry Industry (Trust Fund) Act 1948 and gazetttal of Fee for Service Regulations.
- (b) APC Kununurra Crop Pest Control Committee: Fee for service collection below expectation, non-compliance by some producers reflects lack of support for the fee in the region, APC to take action on outstanding fees. The Committee will go into recession as of June 30<sup>th</sup> 2005 as funding for crop pest control is now being handled by the shire through a levy on land rates.
- (c) APC Pome, Citrus and Stone Fruit Committee, Citrus revenue variation due to collection of 2 years unpaid fee for service by major citrus producer.
- (d) APC Pork Producers Committee: Committee budgeted for \$260,000 however Fee for Service for the pork producing industry did not commence until 1<sup>st</sup> February 2005 due delay in repeal of Pig Industry Compensation Act 1942 and cessation of the levy imposed under that Act.
- (e) APC Potato Producers Committee: Fee for Service collections on local ware potatoes for marketing and promotion only commenced on 1<sup>st</sup> February 2005.

# **Treasury Interest Rate for 2004/2005**

Treasury invests surplus moneys on behalf of the Commission. The interest is calculated on a daily balance and credited to the Commission quarterly, accordingly producer committees are credited quarterly for interest earned on surplus funds. Likewise if producer committees are in deficit then interest is charged. The interest rate budgeted by the Commission during 2004/2005 was 4.4% per cent, the actual weighted average received was 5.44% per cent.

Table 9 - Producer Committees revenue from non Fee for Service sources 2004/2005

Committee	Interest	Note
APC Avocado Producers' Committee	8,635	
APC Beekeepers Producers' Committee	1,863	
APC Carnarvon Banana Producers' Committee	241,570	
APC Carrot Producers' Committee	1,689	
APC Egg Producers' Committee	12,090	Interest on cash transferred from the Poultry Industry Trust Fund.
APC Kununurra Crop Pest Control Committee	1,097	
APC Pome, Citrus & Stone Fruit Producers' Ctee:		
Pome	29,528	
Citrus	1,402	
Stone fruit	-1,621	
		Interest on cash transferred from the
APC Pork Producers' Committee	34,966	Pig Industry Compensation Fund
APC Potato Producers' Committee	13,487	
APC Strawberry Producers' Committee	15,201	
APC Table Grape Producers' Committee	4,124	
Turf Producers' Voluntary Committee	827	
Total interest revenue:	\$364,858	(Excludes General Account interest)
Committee	Contribution of Equity	
APC Egg Producers' Committee	688,837	Transfer of reserve funds from Poultry Industry Trust Fund
APC Potato Producers' Committee	344,454	Transfer from Potato Growing Industry Trust Fund
APC Pork Producers' Committee	1,858,407	Transfer from Pig Industry Compensation Fund
Total Contribution of Equity:	\$2,891,698	

To cover the administration costs the Commission charge producers' committees 10 per cent of the fee for service collected. The total revenue received by the Commission during the year was:

Table 10 – Revenue received by the Commission in 2004/2005 (\$)

Source	Budget	Actual
Administration charge to producers' committees	149,449	155,700
Deposits to cover poll costs	10,000	5,000
Interest	3,500	2,083
Other Recoups	-	1,788
Consolidated Fund – services received free of charge	6,000	6,575
Total Revenue:	168,949	171,146

# Producer committees expenditure 2004/2005

The budgeted expenditure by the various producers' committees was estimated at \$2,478,620. The actual expenditure for the year amounted to \$2,307,491 or 93% per cent of the budgeted figure.

Table 11 – Budgeted and actual expenditure 2004/2005 (\$)

Producers' Committee	Budget	Actual	
APC Avocado Producers' Committee	117,000	40,342	
APC Beekeepers Producers' Committee	42,500	25,459	
APC Carnarvon Banana Producers' Committee	467,750	458,216	
APC Carrot Producers' Committee	7,150	1,069	
APC Egg Producers' Committee	81,966	1,293	
APC Kununurra Crop Pest Control Committee	88,800	28,505	
APC Pome, Citrus & Stone Fruit Producers' Ctee:			
Pome	395,758	350,213	
Citrus	155,440	148,299	
Stone fruit	107,467	91,224	
APC Pork Producers' Committee	297,620	299,040	
APC Potato Producers' Committee			
General	306,000	381,979	
Promotion	290,000	372,352	
APC Strawberry Producers' Committee	33,400	39,430	
APC Table Grape Producers' Committee	71,000	68,958	
Turf Producers' Voluntary Committee	16,769	1,112	
Total expenditure*	\$2,478,620	\$2,307,491	

<sup>\*</sup> Expenditure includes 10% APC administration charge

The Commission administration for the year amounted to \$201,386

Table 12– Administration expenditure by the Commission 2004/2005 (\$)

Source	Budget	Actual
Commission meeting costs including travel	28,500	28,166
Advertising, printing, postage, courier and sundries	34,650	15,692
Legal consultants (includes advice on compliance matters)*	5,000	11,133
Consolidated Fund – resources received free of charge	6,000	6,575
Salaries including contract staff	121,500	130,414
Audit Fees	5,000	5,000
Poll costs # (see Attachment 8)	5,000	4,406
Doubtful Debts		
Total expenditure	\$205,650	\$201,386

<sup>\*</sup> Legal costs include consultancy relating to 'Fee for Service' withheld by agents being 'Trust' funds.

# **Compliance with Written Law**

Statement of Compliance with Written Law is given in Appendix 2

#### **Financial statements**

Full details of the financial statements are given in:

Statement of Financial Performance
Statement of Financial Position
Appendix 4
Statement of Cash Flows
Appendix 4

# **Superannuation payments**

Commissioners and members of the producer committees are entitled to superannuation contributions.

Department of Agriculture pays the superannuation entitlements of the staff directly employed by Agricultural Produce Commission.

# **Events occurring after Balance Date**

There were no events that affected the Agricultural Produce Commission after the balance date.

<sup>#</sup> Note: Poll costs include advertising, stationery, postage and printing

# **APPENDIX**

# Appendix 1

# AGRICULTURAL PRODUCE COMMISSION PERFORMANCE INDICATORS

#### **Outcome:**

The Commission encourages and assists Western Australian agricultural producers to set up industry committees within the legal framework of the Agricultural Produce Commission Act, this allows for the collection of funds to provide services that benefit producers and their industry. In so doing the Commission ensures that its administration is cost effective and therefore the benefits received by the producers is maximised.

When set up in 1989 the APC Act provided for services to producers in Western Australian horticultural industries. In August 2000 the Act was amended so that in addition to horticulture industry the services could be provided to prescribed agricultural industries except broadacre cropping and grazing industries. Agricultural industries that have been prescribed under the Act since 2000 are the pork, egg and beekeeper industries, consequently APC producer committees for pork and egg industries were set up in 2002 and for beekeepers in 2003.

**Effectiveness Indicators** - **Horticultural Industry** 

PI 1	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05
The percentage							
of horticultural industry belong-	24.00/	20.00/	46.10/	41.50/	420/	46.50/	64.00/
ing to the APC.	34.9%	38.8%	46.1%	41.5%	43%	46.5%	64.0%

Note PI 1: Horticultural industries that have APC committees include, apple, avocado Carnarvon banana, citrus, Kununurra horticulture, pear, stone fruit, strawberry, table grapes and as from 2005 most vegetable commodities. As in other years during 2004/2005 the APC was in contact with a number of horticultural industries in regard to establishment of producer committees. These industries were Olive, Nursery and Wine grape industries, but as at 30 June 2005 there was no definite timetable to hold a producer poll for these industries.

# **Output Description:**

To encourage initiatives among agricultural producers to join the Commission, which provides services to commodity groups particularly the collection and distribution of funds.

# **Efficiency indicators:**

At the request of agricultural producers or industry group the APC, in accordance with the Act and Regulations, conducts a poll to determine whether or not the sector concerned wants to join the APC. Under the Act the promoters of a new committee are required to deposit the estimated cost of a poll with the APC and a major constraint to the establishment of new committees can be the polling cost.

Efficiency Indicator 1. Poll Cost per Ballot Posted

	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05
PI 1 - Poll Cost (per ballot posted)	\$10.97	\$4.36	\$23.73	\$22.52	\$0	\$9.75	\$10.70

Note PI 1: 2000/01 and 2001/02: The polls conducted in this period were for a relatively small number of producers, further poll notices were required in three statewide newspapers



and the high cost of publishing in these newspapers is reflected in the cost per ballot paper posted.

2002/03 – Process to establish producer committees for the beekeeper and flower industries were commenced in this period, however the polls were conducted in the 2003/04 fiscal year.

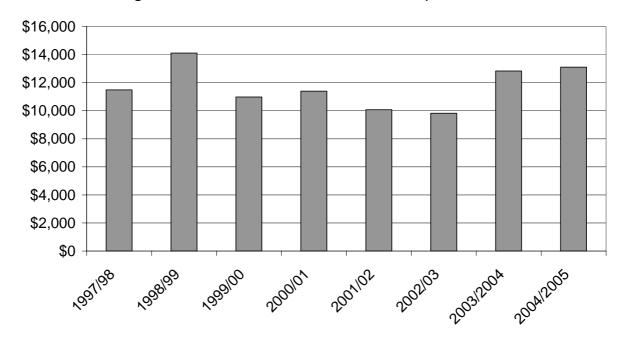
2003/04 – Polls were conducted to establish producer committees for the beekeeper and flower industries. Cost per ballot were down considerable compared to 2001 and 2002 due to larger number of producers participating plus economies achieved due to changes in presentation of newspaper notices was also a significant factor.

2004/2005 – Poll was conducted to establish producer committee for the vegetable industry.

# Efficiency Indicator 2. General Administration cost per annum per Committee

The Commission is responsible for raising a fee from producers and managing the funds of the member committees. Each committee pays the Commission for this service. The Commission aims at minimising the costs of managing the financial affairs of committees to ensure maximum funds are available for industry services. This Performance Indicator demonstrates this aim based on total Commission annual administration costs expressed as an average cost incurred per committee.

Average APC Annual Administration Cost per committee



Note PI 2: During 1998/99 administration expenditure included a one off consultancy for the Carnarvon banana industry plus there were legal consultation expenses related to legislative changes and therefore there was a significant increase in administration costs.

The fiscal years 1999/2000, 2000/2001 and 2001/2002 show a downward trend in the cost ratio. There has been a slight increase in 2002/2003 mainly due to costs incurred due to the Commission administration moving to South Perth from Midland in October 2002.

Commission costs in 2003/2004 increased as a result of expenditure incurred in the development and implementation of an electronic Fee for Service collection system. In 2004/2005 as a result of the electronic system and an increased focus of fee for service compliance, administration cost has remained higher because of the requirement for extra resources.



PI 2

# CERTIFICATION OF PERFORMANCE INDICATORS

# For the year ended 30 June 2005

We hereby certify that the Performance Indicators are based on proper records, are relevant and appropriate for assisting users to assess the Agricultural Produce Commission's performance, and fairly represent the performance of the Agricultural Produce Commission for the financial year ended 30 June 2005.

H. Morgan AM
Chairman

Date: // 8 05

R.J. Delane Date: 29/8/07



# STATEMENT OF COMPLIANCE

For the year ended 30th June 2005

**Hon Kim Chance MLC Minister for Agriculture and Forestry.** 

In accordance with Section 66 of the Financial Administration and Audit Act 1985, we hereby submit for your information and presentation to Parliament, the Annual Report of the Agricultural Produce Commission for the financial year ended 30 June 2005.

The Annual Report has been prepared in accordance with the provisions of the Financial Administration and Audit Act 1985 and;

# **Enabling Legislation**

The Agricultural Produce Commission is established under the Agricultural Produce Commission Act 1988, and;

# Legislation impacting on the Board's activities

- Anti-Corruption Commission Act 1988
- Disability Services Act 1993
- Equal Opportunity Act 1984
- Freedom of Information Act 1992
- Government Employees Superannuation Act 1987
- Industrial Relations Act 1979
- Library Board of Western Australia Act 1951
- Occupational Safety and Health Act 1984
- Public Sector Management Act 1994
- Salaries and Allowances Act 1975
- State Records Act 2000
- State Supply Commission Act 1996
- Statutory Corporations (Liability of Directors) Act 1996
- Workers Compensation and Rehabilitation Act 1981
- Workers Compensation and Rehabilitation (Acts of Terrorism) Act 2001
- Work Place Agreements Act 1993

H Morgan AM

Chairman

R J Delane

Member

Date:

# **CERTIFICATION OF FINANCIAL STATEMENTS**

For the year ended 30 June 2005

The accompanying financial statements of the Agricultural Produce Commission have been prepared in compliance with the provisions of the Financial Administration and Audit Act 1985 from proper accounts and records to present fairly the financial transactions for the financial year ended 30 June 2005 and the financial position as at 30 June 2005.

At the date of signing we are not aware of any circumstances which would render any particulars included in the financial statements misleading or inaccurate.

H. Morgan AM Chairman

Date: 11.8.05

R.J. Delane Member

J. Murgia

Principal Accounting Officer

Date: \_//- 8 -05



# AGRICULTURAL PRODUCE COMMISSION STATEMENT OF FINANCIAL PERFORMANCE

for the year ended 30 June 2005

	Notes	2005 \$	2004 \$
COST OF SERVICES			
Expenses from ordinary activities			
Department of Agriculture WA contracted services	2		
- Administration		93,712	83,455
<ul> <li>Producers committees' operating costs</li> </ul>		2,151,790	1,104,402
Employee expenses	3	62,821	51,783
Other expenses from ordinary activities	4	44,853	43,659
Total cost of services	_ _	2,353,176	1,283,299
Revenues from ordinary activities			
Revenue from operating activities			
Fee for Service	5	1,690,936	1,108,107
APC administration fees		-	-
Producers committees' conducting polls		5,000	10,000
Revenue from non-operating activities			
Interest revenue		366,945	305,876
Other revenues from ordinary activities	6	1,789	4,062
Total revenues from ordinary activities	_	2,064,670	1,428,045
NET COST/(SURPLUS) OF SERVICES	_	288,506	(144,746)
REVENUES FROM STATE GOVERNMENT	7		
Resources received free of charge	•	6,575	5,285
Total revenues from State Government	-	6,575	5,285
CHANGE IN NET ASSETS	-	(281,931)	150,031
TOTAL CHANGES IN EQUITY OTHER THAN THOSE RESULTING FROM TRANSACTIONS WITH WA STATE	:		
GOVERNMENT AS OWNERS		(281,931)	150,031

The Statement of Financial Performance should be read in conjunction with the accompanying notes



# AGRICULTURAL PRODUCE COMMISSION STATEMENT OF FINANCIAL POSITION

as at 30 June 2005

	Notes	2005	2004
		\$	\$
<b>Current Assets</b>			
Cash assets	13(a)	8,894,594	6,312,765
Receivables	8	205,124	165,010
Inventories		17,586	-
Accrued interest		39,350	27,226
<b>Total Current Assets</b>	_	9,156,654	6,505,001
Total Assets	_	9,156,654	6,505,001
Current Liabilities			
Payables	9	99,690	60,632
Accrued salaries	10	-	1,980
Provisions	11	19,826	15,017
<b>Total Current Liabilities</b>	<u> </u>	119,516	77,629
Total Liabilities	_	119,516	77,629
NET ASSETS		9,037,138	6,427,372
Equity	12		
Contributed equity	· <del>-</del>	3,596,697	705,000
Accumulated surplus		5,440,441	5,722,372
TOTAL EQUITY	<u> </u>	9,037,138	6,427,372

The Statement of Financial Position should be read in conjunction with the accompanying notes



# AGRICULTURAL PRODUCE COMMISSION STATEMENT OF CASH FLOWS

for the year ended 30 June 2005

	Notes	2005 \$	2004 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts			
Receipts from producers Interest received Other receipts		1,648,189 354,822 9,423	1,177,399 302,128 14,369
Payments			
Supplies and services		(2,304,714)	(1,363,015)
Net cash provided by/(used in) operating activities	13(b)	(292,280)	130,881
Net increase/(decrease) in cash held		(292,280)	130,881
Cash assets at the beginning of the financial year		6,312,765	5,826,884
Cash assets transferred from other sources		2,874,109	355,000
CASH ASSETS AT THE END OF THE FINANCIAL YEAR	13(a)	8,894,594	6,312,765

The Statement of Cash Flows should be read in conjunction with the accompanying notes



# AGRICULTURAL PRODUCE COMMISSION Notes to the financial statements for the year ended 30 June 2005

#### 1 Statement of accounting policies

The following accounting policies have been adopted in the preparation of the financial statements. Unless otherwise stated these policies are consistent with those adopted in the previous year.

#### **General Statement**

The financial statements constitute a general purpose financial report which has been prepared in accordance with Accounting Standards, Statements of Accounting Concepts and other authoritative pronouncements of the Australian Accounting Standards Board, and Urgent Issues Group (UIG) Consensus Views as applied by the Treasurer's Instructions. Several of these are modified by the Treasurer's Instructions to vary application, disclosure, format and wording. The Financial Administration and Audit Act and the Treasurer's Instructions are legislative provisions governing the preparation of financial statements and take precedence over Accounting Standards, Statements of Accounting Concepts and other authoritative pronouncements of the Australian Accounting Standards Board, and UIG Consensus Views. The modifications are intended to fulfil the requirements of general application to the public sector, together with the need for greater disclosure and also to satisfy accountability requirements.

If any such modification has a material or significant financial effect upon the reported results, details of that modification and where practicable, the resulting financial effect, are disclosed in individual notes to these financial statements.

#### **Basis of Accounts**

The financial statements have been prepared on the accrual basis of accounting using the historical cost convention, except for certain assets and liabilities, which as noted, are measured at fair value.

#### (a) Grants and Other Contributions Revenue

Grants, donations, gifts and other non-reciprocal contributions are recognised as revenue when the Commission obtains control over the assets comprising the contributions. Control is normally obtained upon their receipt.

Contributions are recognised at their fair value. Contributions of services are only recognised when a fair value can be reliably determined and the services would be purchased if not donated.

#### (b) Revenue Recognition

Fee for service revenue represents revenue raised by the relevant producer committees established under the Agricultural Produce Commission 1988 (Act) as per section 14 of the Act.

Other revenue is fully described in the Statement of Financial Performance.

#### (c) Cash

For the purpose of the Statement of Cash Flows, cash includes cash assets and restricted cash assets.

#### (d) Receivables

Receivables are recognised at the amounts receivable and are due for settlement no more than 30 days from the date of recognition.

Collectability of receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for doubtful debts is raised where some doubts as to collection exists.

#### (e) Investments

Investments are brought to account at the lower of cost and recoverable amount. All Commission funds are held at the Commonwealth Bank and the balance is invested daily. Interest is calculated on the daily balance and credited to the Commission quarterly.

#### (f) Payables

Payables, including accruals not yet billed, are recognised when the Commission becomes obliged to make future payments as a result of a purchase of assets or services. Payables are generally settled within 30 days.



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Notes to the financial statements for the year ended 30 June 2005

#### (g) Employee benefits

#### Annual Leave

This benefit is recognised at the reporting date in respect to employees' services up to that date and is measured at the nominal amounts expected to be paid when the liabilities are settled.

#### Long Service Leave

The liability for long service leave expected to be settled within 12 months of the reporting date is recognised in the provisions for employee benefits, and is measured at the nominal amounts expected to be paid when the liability is settled. The liability for long service leave expected to be settled more than 12 months from the reporting date is recognised in the provisions for employee benefits and is measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given, when assessing expected future payments, to expected future wage and salary levels including relevant on costs, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

#### Superannuation

All staff and Board members become non-contributory members of the West State Superannuation Scheme, an accumulation fund complying with the Commonwealth Government's Superannuation Guarantee (Administration) Act 1992. All of these schemes are administered by the Government Employees Superannuation Board (GESB).

#### Employee benefit on-costs

Employee benefit on-costs, including payroll tax, are recognised and included in employee benefit liabilities and costs when the employee benefits to which they relate are recognised as liabilities and expenses.

#### (h) Accrued salaries

Accrued salaries represent the amount due to staff but unpaid at the end of the financial year, as the end of the last pay period for that financial year does not coincide with the end of the financial year. The Commission considers the carrying amount approximates net fair value.

#### (i) Resources received free of charge or for nominal value

Resources received free of charge or for nominal value which can be reliably measured are recognised as revenues and as assets or expenses as appropriate at fair value.

#### (j) Administration expense

Each producer committee pays a percentage of the 'fee for service' collected to the administration account and is eliminated on consolidation for reporting purposes.

2005	2004
\$	\$
155 700	132 654

The administration account bears all the administration expenses.

#### (k) Goods and Services Tax

In accordance with the grouping provisions the right to receive GST and the obligation to pay GST rests with the Department of Agriculture Western Australia in regard to all GST transactions incurred by members of the group. As a result separate GST transactions are not recognised within the individual authority's financial statements as they are all brought to account in the Department of Agriculture Western Australia's financial statements.

#### (I) Comparative figures

Comparative figures are, where appropriate, reclassified so as to be comparable with the figures presented in the current financial year.



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#### AGRICULTURAL PRODUCE COMMISSION Notes to the financial statements for the year ended 30 June 2005

#### 2 Department of Agriculture Western Australia Contracted Service Costs

Effective 1 July 2000 The Agricultural Produce Commission ("the Commission") entered into a memorandum of understanding with the Department of Agriculture Western Australia ("the Department") which is reviewed annually. The objective of this arrangement is to establish the types and standards of services to be provided, the basis for determining the level and the costs of the services and the responsibilities of the Commission and the Department.

		<u>2005</u> \$	<u>2004</u> \$
	Administration		
	Department of Agriculture WA contracted services	74,461	51,555
	Other professional services and contracts	11,246	5,040
	Other expenses	8,005	26,859
		93,712	83,454
	APC - Producers' committees operating costs		
	Avocado Producers' Committee	35,490	28,299
	Beekeepers Producers Committee	21,319	9,122
	Carnarvon Banana Producers' Committee	449,521	27,520
	Carrot Producers' Committee	719	-
	Egg Producers Committee	1,293	-
	Kununurra Crop Pest Control Committee	24,000	30,000
	Pome, Citrus & Stone Fruit Producers' Committee Pork Producers' Committee	538,789 270,051	395,493 301,247
	Potato Producers Committee	715,505	246,437
	Strawberry Producers' Committee	32,066	4,013
	Table Grape Producers' Committee	63,037	49,771
	Turf Producers' Voluntary Committee	-	12,500
	Total APC Producers' Committees operating costs	2,151,790	1,104,402
3	Employee expenses	55.054	47.040
	Wages and salaries	55,954	47,919
	Superannuation	6,867	3,864
	Total employee expenses	62,821	51,783
4	Other expenses from ordinary activities		
	Audit fees	5,000	4,500
	Commissioners' sitting fees and related costs	28,679	26,900
	Producers committees' conducting polls Resources received free of charge	4,599 6,575	6,974 5,285
	Nesources received nee of charge	0,575	5,205
		44,853	43,659
5	APC - Fees for service revenue		
	Avocado Producers' Committee	48,534	43,737
	Beekeepers Producers Committee	42,156	41,986
	Carnarvon Banana Producers' Committee	92,447	77,883
	Kununurra Crop Pest Control Committee	45,049 510,140	29,060
	Pome, Citrus & Stone Fruit Producers' Committee Pork Producers' Committee	519,149 120,565	527,017
	Potato Producers Committee	664,065	279,773
	Strawberry Producers' Committee	73,642	45,747
	Table Grape Producers' Committee	74,209	40,872
	Turf Producers' Voluntary Committee	11,120	22,032
	Total APC fees for service	1,690,936	1,108,107
6	Other revenues from ordinary activities		
	Other	1,789	4,062
	Total other revenue	1 700	4,062
	Total Other Teveriue	1,789	4,002



## Notes to the financial statements for the year ended 30 June 2005

<u>2005</u>

2004

		\$	\$
7	Revenues from State Government		
	Determined on the basis of the following estimates provided by agencies:		
	Department of Agriculture Western Australia	6,575	5,285
	(1) Where assets or services have been received free of charge or for nominal consideration, the Commission recognises revenues (except where the contribution of assets or services is in the nature of contributions by owners, in which case the Commission shall make a direct adjustment to equity) equivalent to the fair value of the assets and/or the fair value of those services that can be reliably determined and which would have been purchased if not donated, and those fair values shall be recognised as assets or expenses, as applicable.		
8	Receivables		
	Producers contributions accrued	205,124	162,376
	Sundry debtors	-	2,634
	<u>-</u>	205,124	165,010
	Less: Provision for doubtful debts	-	-
	<u>-</u>	205,124	165,010
9	Payables  Current		
	Trade payables	99,690	60,632
	<u>-</u>	99,690	60,632
10	Accrued salaries		
	Estimated pay increment arrears to 30 June 2005.	-	537
	Amounts owing for the 0 working days from 30 June to 30 June 2005	-	1,443
	(2004 - 18 June to 30 June, 9 working days)	<u>-</u>	1,980
11	Provisions		
	Current		
	Annual Leave	9,535	6,946
	Long Service Leave	10,291	8,071
		19,826	15,017

The settlement of annual and long service leave liabilities gives rise to the payment of employment on-costs including superannuation, payroll tax and workers compensation premiums. The liability for such on-costs is included here. The associated expense is included under Employee Expenses disclosed on the face of the Statement of Financial Performance.



## Notes to the financial statements for the year ended 30 June 2005

12	Equity	<u>2005</u> \$	<u>2004</u> \$
	Contributed equity Opening Balance Contribution by owners ( II ) Closing Balance	705,000 2,891,697 3,596,697	350,000 355,000 705,000
	<ul> <li>(II) (a) Contribution by owners is represented by the transfer of stock valued at \$17,586 from the Potato Marketing Corporation of WA to the Commission to be used for the purposes of marketing &amp; promotion.</li> <li>(b) Contribution from the Potato Marketing Corporation of WA of \$300,000 to the Commission (APC Potato Producers Committee) for the purpose of marketing &amp; promotion of Ware Potatoes.</li> <li>(c) Transfer from the Department of Agriculture of \$1,858,406 to the Commission with the repeal of the Pig Industry Compensation Act 1942.</li> <li>(d) Transfer from the Potato Growing Industry Trust Fund of \$26,868 to the Commission with the repeal of the Potato Growing Pig Industry Compensation Act 1942.</li> <li>(e) Transfer from the Poultry Industry Trust Fund of \$688,837 to the Commission with the repeal of the Poultry Industry Trust Fund Act 1948.</li> </ul>		
	Accumulated surplus / (deficiency) Opening Balance Change in net assets Closing Balance	5,722,372 (281,931) 5,440,441	5,572,340 150,032 5,722,372

## 13 Notes to the Statement of Cash Flows

### (a) APC Committees' Reconciliation of cash

Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:

Avocado Producers' Committee         166,589         166,336           Beekeepers Producers Committee         49,319         33,142           Carnar Producers' Committee         4,699,644         4,836,659           Carrot Producers' Committee         31,998         31,638           Egg Producers' Committee         696,594         -           Kununurra Crop Pest Control Committee         23,312         4,951           Pome, Citrus & Stone Fruit Producers' Committee         576,733         626,188           Pork Producers Committee         1,735,659         82,476           Potato Producers Committee         442,704         157,635           Strawberry Producers' Committee         70,709         61,902           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         4,894,594         6,312,765           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items: <th></th> <th></th> <th></th>			
Beekeepers Producers Committee         49,319         33,142           Carnarvon Banana Producers' Committee         4,899,644         4,836,659           Carrot Producers' Committee         696,594         -           Egg Producers' Committee         696,594         -           Kununurra Crop Pest Control Committee         23,312         4,961           Pome, Citrus & Stone Fruit Producers' Committee         576,733         626,188           Pork Producers' Committee         1,735,659         82,476           Potato Producers Committee         442,704         157,635           Strawberry Producers' Committee         316,980         241,782           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         46,575         5,285           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:           Resources received free of charge         6,575         5,285	Avocado Producers' Committee	166.589	166.336
Carrot Producers' Committee         31,998         31,638           Egg Producers' Committee         696,594         -           Kununurra Crop Pest Control Committee         23,312         4,951           Pome, Citrus & Stone Fruit Producers' Committee         576,733         626,188           Pork Producers' Committee         1,735,659         82,476           Potato Producers Committee         316,980         2241,762           Strawberry Producers' Committee         316,980         2241,762           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         144,747           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:         8         6,575         5,285           Change in assets and liabilities         2         6,575         5,285           Change in assets and liabilities         2         6,575         5,285           Change in assets and liabilit	Beekeepers Producers Committee	49,319	,
Egg Producers' Committee	Carnaryon Banana Producers' Committee	4,699,644	4,836,659
Kununurra Crop Pest Control Committee         23,312         4,951           Pome, Citrus & Stone Fruit Producers' Committee         576,733         626,188           Pork Producers' Committee         1,735,659         82,476           Potato Producers Committee         442,704         157,635           Strawberry Producers' Committee         316,980         241,782           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         46,312,765           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:         8         8,506)         144,747           Non-cash items:         2,634         (2,327)           Change in assets and liabilities         2,634         (2,327)           Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers'	Carrot Producers' Committee	31,998	31,638
Pome, Citrus & Stone Fruit Producers' Committee         576,733         620,188           Pork Producers' Committee         1,735,659         82,476           Potato Producers Committee         442,704         157,635           Strawberry Producers' Committee         316,980         241,782           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         48,894,594         6,312,765           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:         Resources received free of charge         6,575         5,285           Change in assets and liabilities         2,634         (2,327)           Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809	Egg Producers' Committee	696,594	-
Pork Producers' Committee         1,735,659         82,476           Potato Producers Committee         442,704         157,635           Strawberry Producers' Committee         316,980         241,782           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconcilitation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         2         144,747           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:         8         8,894,594         6,312,765           Change in assets and liabilities         5,285         5,285           Change in assets and liabilities         2,634         (2,327)           Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in accrued salaries         (1,980)         1,092	Kununurra Crop Pest Control Committee	23,312	4,951
Potato Producers Committee	Pome, Citrus & Stone Fruit Producers' Committee	576,733	626,188
Strawberry Producers' Committee         316,980         241,782           Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         2           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:         8         8           Resources received free of charge         6,575         5,285           Change in assets and liabilities         2         634         (2,327)           Decrease / (increase) in receivables         2,634         (2,327)         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925         (Decrease) / increase in payables         39,058         (90,738)         (90,738)         (Decrease) / increase in provisions         1,092         4,645	Pork Producers' Committee	1,735,659	82,476
Table Grape Producers' Committee         70,709         61,902           Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.	Potato Producers Committee	442,704	157,635
Turf Producers' Voluntary Committee         21,758         11,781           General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.	Strawberry Producers' Committee	316,980	241,782
General Account         62,595         58,275           APC Committees' Cash assets         8,894,594         6,312,765           (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.         2           Profit from ordinary activities before revenue from State Government         (288,506)         144,747           Non-cash items:         2         5,285           Change in assets and liabilities         2         6,575         5,285           Change in assets and liabilities         2         6,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,090           (Decrease) / increase in provisions         4,809         4,645	Table Grape Producers' Committee	70,709	61,902
APC Committees' Cash assets  (b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.  Profit from ordinary activities before revenue from State Government  (288,506)  144,747  Non-cash items: Resources received free of charge  Change in assets and liabilities Decrease / (increase) in receivables Decrease / (increase) in accrued interest Decrease / (increase) in accrued producers' contribution (12,124) Decrease / (increase) in accrued producers' contribution (2,3748) Decrease / (increase) in accrued salaries (Decrease) / increase in payables (1,980) (1,980) (Decrease) / increase in provisions (4,809) (5,312,765) (2,814,747) (2,815) (2,816) (2,817) (2,817) (2,817) (2,817) (2,817) (2,817) (2,817) (2,917) (	Turf Producers' Voluntary Committee	21,758	11,781
(b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.  Profit from ordinary activities before revenue from State Government (288,506) 144,747  Non-cash items: Resources received free of charge 6,575 5,285  Change in assets and liabilities Decrease / (increase) in receivables 2,634 (2,327) Decrease / (increase) in accrued interest (12,124) (3,748) Decrease / (increase) in accrued producers' contribution (42,748) 71,925 (Decrease) / increase in payables 39,058 (90,738) (Decrease) / increase in accrued salaries (1,980) 1,092 (Decrease) / increase in provisions 4,809 4,645	General Account	62,595	58,275
(b) Reconciliation of profit from ordinary activities to net cash flows provided by / (used in) operating activities.  Profit from ordinary activities before revenue from State Government (288,506) 144,747  Non-cash items: Resources received free of charge 6,575 5,285  Change in assets and liabilities Decrease / (increase) in receivables 2,634 (2,327) Decrease / (increase) in accrued interest (12,124) (3,748) Decrease / (increase) in accrued producers' contribution (42,748) 71,925 (Decrease) / increase in payables 39,058 (90,738) (Decrease) / increase in accrued salaries (1,980) 1,092 (Decrease) / increase in provisions 4,809 4,645			
provided by / (used in) operating activities.  Profit from ordinary activities before revenue from State Government (288,506) 144,747  Non-cash items: Resources received free of charge 6,575 5,285  Change in assets and liabilities Decrease / (increase) in receivables 2,634 (2,327) Decrease / (increase) in accrued interest (12,124) (3,748) Decrease / (increase) in accrued producers' contribution (42,748) 71,925 (Decrease) / increase in payables (90,738) (Decrease) / increase in accrued salaries (1,980) 1,092 (Decrease) / increase in provisions 4,809 4,645	APC Committees' Cash assets	8,894,594	6,312,765
Non-cash items:         6,575         5,285           Change in assets and liabilities         2,634         (2,327)           Decrease / (increase) in receivables         2,634         (3,748)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809         4,645			
Resources received free of charge         6,575         5,285           Change in assets and liabilities         Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809         4,645	Profit from ordinary activities before revenue from State Government	(288,506)	144,747
Resources received free of charge         6,575         5,285           Change in assets and liabilities         Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809         4,645	Non-cash items:		
Change in assets and liabilities           Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809         4,645	Resources received free of charge	6.575	5.285
Decrease / (increase) in receivables         2,634         (2,327)           Decrease / (increase) in accrued interest         (12,124)         (3,748)           Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809         4,645	<b></b> .	- /	-,
Decrease / (increase) in accrued interest       (12,124)       (3,748)         Decrease / (increase) in accrued producers' contribution       (42,748)       71,925         (Decrease) / increase in payables       39,058       (90,738)         (Decrease) / increase in accrued salaries       (1,980)       1,092         (Decrease) / increase in provisions       4,809       4,645	Change in assets and liabilities		
Decrease / (increase) in accrued producers' contribution         (42,748)         71,925           (Decrease) / increase in payables         39,058         (90,738)           (Decrease) / increase in accrued salaries         (1,980)         1,092           (Decrease) / increase in provisions         4,809         4,645	Decrease / (increase) in receivables	2,634	(2,327)
(Decrease) / increase in payables       39,058       (90,738)         (Decrease) / increase in accrued salaries       (1,980)       1,092         (Decrease) / increase in provisions       4,809       4,645	Decrease / (increase) in accrued interest	(12,124)	(3,748)
(Decrease) / increase in accrued salaries       (1,980)       1,092         (Decrease) / increase in provisions       4,809       4,645	Decrease / (increase) in accrued producers' contribution	(42,748)	71,925
(Decrease) / increase in provisions 4,809 4,645	(Decrease) / increase in payables	39,058	
<u> </u>	(Decrease) / increase in accrued salaries	(1,980)	1,092
Net cash (used in) or from operating activities (292,280) 130,881	(Decrease) / increase in provisions	4,809	4,645
Net cash (used in) or from operating activities (292,280) 130,881			
	Net cash (used in) or from operating activities	(292,280)	130,881



Notes to the financial statements for the year ended 30 June 2005

#### 14 Remuneration of Members of the Accountable Authority

\$ \$

The total remuneration of the members of the Accountable Authority is:

30,253

25.580

The number of members of the Accountable Authority, whose total of fees, salaries, superannuation and other benefits for the financial year, fall within the following bands are:

Niumbar	۰ŧ	1100	horo
Number	ot	iviem	bers

\$0 - \$10,000 \$10,000 - \$20,000 2005 200 2 2 1 1

The superannuation included here represents the superannuation expense incurred by the Commission in respect of members of the Accountable Authority.

No members of the Accountable Authority are members of the Pension Scheme.

#### 15 Commitments for expenditure

#### (a) Capital expenditure commitments

There are no known capital expenditure commitments, being contracted capital expenditure additional to the amounts reported in the financial statements.

#### (b) Other expenditure commitments

There are no known other expenditure commitments contracted for at the reporting date, not otherwise provided for in these financial statements.

#### (c) Guarantees and undertakings

There are no guarantees and undertakings at the reporting date, not otherwise provided for in these financial statements.

#### 16 Financial instruments

(a) Interest Rate Risk Exposure

The following table details the Authority's exposure to interest rate risk as at the reporting date:

Weighted

	average effective interest rate	erage ective Floating interest interest rate bearing Total  \$ \$ \$  .44% 8,894,594 - 8,894,594 - 244,474 244,474 8,894,594 244,474 9,139,000  - 119,516 119,516 119,500  - 119,516 119,516 119,516 119,510  - 119,516 119,516 119,516 119,510  - 119,516 119,516 119,516 119,510  - 119,516 119,516 119,516 119,516 119,510  - 119,516 11	Total	
		\$	\$	\$
2005				
Financial Assets				
Cash assets	5.44%	8,894,594	-	8,894,594
Receivables and accruals		-	244,474	244,474
		8,894,594	244,474	9,139,068
Financial Liabilities				
Liabilities		-	119,516	119,516
2004				
Financial Assets	5.11%	6.312.765	192,236	6,505,001
Financial Liabilities	270	-	,	77,629

#### (b) Net Fair Values

The carrying amount of financial assets and financial liabilities recorded in the financial statements are not materially different from their net fair values, determined in accordance with the accounting policies disclosed in note 1 to the

#### 17 Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets which would affect the Agricultural Produce Commission.

#### 18 Events occurring after reporting date

There have been no events after reporting date which would cause the financial statements to be misleading.



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Notes to the financial statements for the year ended 30 June 2005

#### 19 Related bodies

There are no related bodies with The Agricultural Produce Commission.

#### 20 Affiliated bodies

Payments totalling \$464,525 were made to the Western Australian Fruit Growers' Association by the Pome, Citrus and Stone Fruit Producers' Committee for services provided under section 12.1 of the Act (\$278,525 in 2003/2004).

Payments totalling \$138,000 were made to the Potato Growers' Association of WA (Inc) by the Potato Producers' Committee for services provided under section 12.1 of the Act (\$144,500 in 2003/2004).

Payments totalling \$132,180 were made to the Western Australian Pork Producers' Association by the Pork Producers' Committee for services provided under section 12.1 of the Act (\$118,018 in 2003/2004).

Payments totalling \$60,541 were made to Pork Industry Training (Inc) by the Pork Producers' Committee for services provided under section 12.1 of the Act (\$63,700 in 2003/2004).

Payments totalling \$359,900 were made to Western Potatoes Limited by the Potato Producers Committee for services provided under section 12.1 of the Act (\$Nil in 2003/2004)

Payments totalling \$19,769 were made to the Strawberry Growers Association of WA by the Strawberry Producers Committee for services provided under section 12.1 of the Act (\$Nil in 2003/2004).

		<u>2005</u> \$	<u>2004</u> \$
21	Write-off, losses and gifts  Bad debts written off by the Commission during the financial year.	-	44,571

#### 22 Remuneration of Auditor

Remuneration to the Auditor general for the financial year is as follows: Auditing the accounts, financial statements and performance indicators

5,000 4,500

23 Explanatory Statement

	Budget 2005	Actual 2005	Variance Between 2005 Budget & 2005 Actual	Note	Actual 2004	Variance Between 2004 Actual & 2005 Actual	Note
	\$	\$	\$		\$	\$	
COST OF SERVICES		·					
Expenses from ordinary activities							
Dept of Agriculture WA contracted services							
- Administration	88,650	93,712	5,062	23.13	83,454	10,258	23.1
- Producers committees' operating costs	1,540,779	2,151,790	611,011	23.14	1,104,402	1,047,388	23.2
Audit fees	5,000	5,000	-		4,500	500	23.3
Commissioners' sitting fees & related costs	25,000	28,679	3,679	23.15	26,900	1,779	
Salaries and related costs	43,000	55,954	12,954	23.16	47,919	8,035	23.4
Producers committees' conducting polls	10,000	4,599	(5,401)	23.17	6,974	(2,374)	23.5
Resources received free of charge	6,000	6,575	575	23.18	5,285	1,290	23.6
Superannuation	2,000	6,867	4,867	23.19	3,864	3,003	23.7
Total cost of services	1,720,429	2,353,176	632,747		1,283,298	1,069,878	
Revenues from ordinary activities							
Fee for service	1,490,990	1,690,936	199,946	23.20	1,108,107	582,829	23.8
Interest received	325.340				305,876		
Producers committees' conducting polls	10,000	,	,		10,000		
Other revenue	22,600				4,062		
Total revenue from ordinary activities	1,848,930	2,064,670			1,428,045	636,625	
Net (cost)/surplus of services							
That (dodd)/ddiplad of cervices	128,501	(288,506)	(417,007)		144,747	(433,253)	
REVENUES FROM GOVERNMENT							
Resources received free of charge	8,000	6,575	(1,425)	23.24	5,285	1,290	23.12
Total revenues from Government	8,000	6,575	(1,425)		5,285	1,290	
CHANGE IN NET ASSETS RESULTING							
FROM OPERATIONS	136,501	(281,931)	(418,432)		150,032	(434,543)	



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Notes to the financial statements for the year ended 30 June 2005

## (i) Significant variations between actual revenues and expenditures for the financial year and revenues and expenditures for the immediately preceding financial year.

Details and reasons for significant variations between actual results with the corresponding items of the preceding year are detailed below. Significant variations are considered to be those greater than 10% or \$20,000.

#### (23.1) Administration

The increase represents the cost of legal expenss arising from inquiries about Fee for Service collections by dealers being 'Trust Monies'.

#### (23.2) Producers committees' operating costs

The increase is related to the following:

Payment of grant from Carnarvon Banana Compensation Committee fund to the Sweeter Banana Co-operative of \$420,000.

Payment of operating subsidies to Western Potatoes Limited from the Potato Producers Committee of \$359,900.

Refund of overpayment to Potato Marketing Corporation from Potato Producers Committee of \$41,009. Increase in research expenditure by Potato Producers Committee of \$46,900.

Other increases in expenditure by the Strawberry and Fruit Committees so as to reduce fund balances and increase in Television advertising by the Table Grape Committee.

#### (23.3) Audit Fees

Increase in Audit Fee charges by the Office of the Auditor General.

#### (23.4) Salaries and related costs

The increase represents incremental salary increase for the executive officer, and related superannuation and long service leave accruals.

#### (23.5) Producer committees' conducting polls

Two polls were conducted in 2004 for the flower industry and the beekeeper industry. There was one poll conducted in 2005, the poll of the vegetable industry held on 16/03/2005. Costs are offset against poll deposits received in advance by APC. Refer to note 23.13.

#### (23.6) Resources received free of charge

Commissioner Rob Delane, Department of Agriculture Executive Director, allocated more of his time this financial year to the APC, time related to APC business is charged by the Department of Agriculture to the APC

#### (23.7) Superannuation

Executive Officer's superannuation has increased commensurate with increase in remuneration.

#### (23.8) Fee for Service

Increase mostly represented by commencement of Potato Producer Committee Promotion fee for service on local ware potatoes of \$400,330 and the commencement of the Pork Producer Committee fee for service of \$120,565. Collections increased on existing Strawberry, Table Grape and Kununurra Crop Pest Control fee for service.

#### (23.9) Interest Received

Increase due to contribution of equity to the APC Pork Producers Committee and APC Egg Producers Committee funds after the closure and transfer of funds from the Pig Industry Compensation Act Fund and the Poultry Industry Trust Fund.

## (23.10) Producer Committees Conducting Polls

Only one poll deposit was received this year from the vegetable industry, compared to the previous year when two poll deposits were received.

#### (23.11) Other Revenue

This amount represents an additional recoup of polling expenditure and legal costs from the Carnarvon Banana Compensation Committee. This relates to the 'Sweeter Banana' grant poll during 2003/04 to 2004/05 where the APC recouped \$4062.

## (23.12) Resources Received Free of Charge

Commissioner Rob Delane, Department of Agriculture Executive Director, allocated more of his time this financial year to the APC, time related to APC business is charged by the Department of Agriculture to the APC



Notes to the financial statements for the year ended 30 June 2005

#### (ii) Significant variations between 2005 estimates and 2005 actual results for the financial year.

Details and reasons for significant variations between estimates and actual results are detailed below. Significant variations are considered to be those greater than 10% or \$20,000.

#### (23.13) Administration

The increase represents the cost of legal expenses arising from inquires about Fee for Service collections by dealers being 'Trust Monies''.

#### (23.14) Producers committees' operating costs

The increase is related to the following:

Payment of grant from Carnarvon Banana Compensation Committee fund to the Sweeter Banana Co-operative of

Payment of operating subsidies to Western Potatoes Limited from the Potato Producers Committee of \$359,900. Refund of overpayment to Potato Marketing Corporation from Potato Producers Committee of \$41,009. Increase in research expenditure by Potato Producers Committee of \$46,900.

Other increases in expenditure by the Strawberry and Fruit Committees so as to reduce fund balances and increase in Television advertisng by the Table Grape Committee

#### (23.15) Commissioner's sitting fees & related costs

Increase due to an Ministerial approved incremental increase to Commissioner sitting fees.

#### (23.16) Salaries and related costs

The increase represents incremental salary increase for the executive officer, and related superannuation and long service leave accruals.

#### (23.17) Producers committees conducting polls

Allowance of \$10,000 was made. These costs are offset against poll deposits received by the relevant industry, and any excess is refunded to the industry. One poll was conducted with expenditure of \$5000.

#### (23.18) Resources received free of charge

An allowance of \$6000 was made for free of charge to allow for possible increase in cost of office space. However office space was reduced as Executive officer now sharing an office, however charge for Commissioner Rob Delane increased. Net increase was as shown.

#### (23.19) Superannuation

The superannuation charge for Executive officer was underestimated.

#### (23.20) Fee for service

Increase mostly represented by commencement of Potato Producer Committee Promotion fee for service on local ware potatoes. This amount is offset by Pork fee for service being less than budget by around 50% as collection was delayed until February 1st 2005 due to late repeal of Pig Industry Compensation Act. Kununurra Crop Pest Control fee for service was only 50% of budget due to poor support for the fee in the region. Collections increased on existing Strawberry, Table Grape and Kununurra Crop Pest Control fee for service. The net effect of these factors resulted in the \$199,000 variance to budget.

#### (23.21) Interest received

Increase due to contribution of equity to the APC Pork Producer and APC Egg Producer funds after the closure and transfer of funds from the Pig Industry Compensation Act Fund and the Poultry Industry Trust Fund.

#### (23.22) Producers committees conducting polls

Allowance of \$10,000 was made. These costs are offset against poll deposits received by the relevant industry, and any excess is refunded to the industry. One poll was conducted with expenditure of \$5000.

#### (23.23) Other revenue

Other revenue was less than budget due to the cancellation of an agreement between Carnarvon Banana Compensation Fund and Horticulture Australia Ltd, a grant was not forthcoming. Also, APC Egg Producer committee budgeted for a grant which did not eventuate because of delays in collection of fee for service due to the late repeal of Poultry Industry Trust Fund Act.

#### (23.24) Resources Received free of charge

An allowance of \$6000 was made for free of charge to allow for possible increase in cost of office space. However office space was reduced as the Executive officer now sharing an office, however charge for Commissioner Rob Delane increased. Net increase was as shown



Notes to the financial statements for the year ended 30 June 2005

#### 24 The Impact of Adopting Australian Equivalents to International Financial Reporting Standards

The Agricultural Produce Commission ("the Commission") is adopting international accounting standards in compliance with AASB 1 First-Time Adoption of Australian Equivalents to International Financial Reporting Standards (IFRS).

AASB 1 requires an opening balance sheet as at 1 July 2004 and the restatement of financial statements for the reporting period to June 2005 on the IFRS basis. These financial statements will be presented as comparatives in the first annual financial report prepared on an IFRS basis for the period ending 30 June 2006.

AASB 1047 Disclosing the Impacts of Adopting Australian Equivalents to International Financial Reporting Standards requires financial reports to disclose:

#### **Transition Management**

The Department of Agriculture which covers the APC established a project team chaired by the Director Finance which reports quarterly to the audit committee. The Department, which includes the APC also engaged the consulting services of Pricewaterhousecoopers Coopers to provide technical advice.

#### The Project Team:

- identified the key differences in accounting policies, disclosures and presentation and the consequential impacts and risks to the APC:
- assessed the changes required to financial management information systems and processes;
- identified the necessary staff skills and training requirements
- prepared a plan to convert accounting policies, financial management information systems and processes so that the APC can account and report on the IFRS basis.

The project team has analysed the Australian equivalents to IFRS and has identified a number of accounting policy changes that will be required. In some cases choices of accounting policies are available, including elective exemptions under Pending Accounting Standard AASB 1 First-time Adoption of Australian Equivalents to International Financial Reporting Standards.

#### The impact of adopting AIFRS including the key differences in accounting policies are:

Staff Entitlements: Accounting Standards AASB 119 Employee Benefits calculation for long service leave liabilities continues to be measured on a present value basis The discount rate will be based on the use of a government bond rate.

AASB 119 is consistent with the existing standard AASB 1038 where annual leave liabilities expected to be undertaken within 12 months are measured at the nominal value. For calculation of annual leave liabilities greater than 12 months the present value basis must be used as opposed to the nominal value allowed under the existing standard AASB 1038. It is unlikely that there will be a significant financial impact as accrued annual leave is usually expected to be taken within 12 months.

Reconciliation of total equity as presented under previous AGAAP to that		
under AIFRS:	30 June 2005 (\$'000)	1 July 2004 (\$'000)
Total equity under previous AGAAP	9,037	6,427
Adjustments to accumulated surplus/deeficiency):		
Reduce accumulated depreciation for non-current assets available for sale (I)	-	-
Write-down to non-current assets available for sale (II)	-	-
Restoration costs recognised in cost of building (III)	-	-
De-recognition of deferred research and development costs (IV)	-	-
Total equity under AIFRS	9,037	6,427

(I) AASB 5 requires non-current assets available for sale to be disclosed as a separate class of asset on the balance sheet. Assets classified as non-current assets available for sale are not depreciated and and are measured at the lower of carrying amount (prior) to reclassification and fair value less selling costs.

(II) Write-down of non-current assets available for sale at reporting date from cost to fair value less costs to sell;

(III) Where the construction or commissioning of an asset results in an obligation (ie. Provision recognised under AASB 137) for the entity to dismantle or remove the asset and restore the site, the costs are termed restoration or decommissioning costs and AASB 116 requires that the initial estimate of such costs are included in the cost of the asset and depreciated over the useful life of the asset. The Department of Agriculture has a provision for restoration costs at 30 June 2004 of \$NIL. The provision was initially recognised on 30 June 2003 on the commissioning of a new building. The adjustment to the opening AIFRS balance at 1 July 2004 reflects the amount of the restoration provision at 1 July 2004 discounted back to 30 June 2003 less depreciation from 30 June 2003 to 1 July 2004. The adjustment to 30 June 2005 is reduced by the depreciation for the year ended 30 June 2005.

(IV) AASB 138 requires that all research costs must be expensed and imposes stricter recognition for the capitalisation of development costs. As a consequence, deferred research and development costs previously capitalised must be derecognised.



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Notes to the financial statements for the year ended 30 June 2005

24 The Impact of Adopting Australian Equivalents to International Financial Reporting Standards

(continued)

Reconciliation of surplus/(deficit for the period as presented under previous AGAAP to that under AIFRS:

	30 June 2005 (\$'000)
Surplus/(deficit) for the period under previous AGAAP	(282)
De-recognition of depreciation expense for non-current assets available	
for sale (V)	-
Write-down to non-current assets available for sale (VI)	-
Net gain on disposal of non-current assets (VII)	-
Recognition of depreciation expense for restoration costs capitalised (VIII)	-
Surplus/(deficit) for the period under AIFRS	(282)

- (V) Derecognition of depreciation expense for assets classified as non-current assets available for sale at any time during 2004-05;
- (VI) Write-down of assets classified as non-current available for sale from cost to fair value less costs to sell;
- (VII) The gain is greater from the sale of non-current assets as these assets are written down from cost to fair value less costs to sell prior to sale;
- (VIII) The adjustment reflects depreciation expense on restoration costs capitalised in the initial cost of the building.



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#### FINANCIAL STATEMENTS FOR YEAR ENDED JUNE 30, 2005

#### **AUDIT OPINION**



## **AUDITOR GENERAL**

### INDEPENDENT AUDIT OPINION

To the Parliament of Western Australia

## AGRICULTURAL PRODUCE COMMISSION FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

### **Audit Opinion**

In my opinion,

- i) the controls exercised by the Agricultural Produce Commission provide reasonable assurance that the receipt and expenditure of moneys, the acquisition and disposal of property, and the incurring of liabilities have been in accordance with legislative provisions; and
- ii) the financial statements are based on proper accounts and present fairly in accordance with applicable Accounting Standards and other mandatory professional reporting requirements in Australia and the Treasurer's Instructions, the financial position of the Commission at 30 June 2005 and its financial performance and cash flows for the year ended on that date.

## **Scope**

#### The Board's Role

The Board is responsible for keeping proper accounts and maintaining adequate systems of internal control, preparing the financial statements, and complying with the Financial Administration and Audit Act 1985 (the Act) and other relevant written law.

The financial statements consist of the Statement of Financial Performance, Statement of Financial Position, Statement of Cash Flows and the Notes to the Financial Statements.

## Summary of my Role

As required by the Act, I have independently audited the accounts and financial statements to express an opinion on the controls and financial statements. This was done by looking at a sample of the evidence.

An audit does not guarantee that every amount and disclosure in the financial statements is error free. The term "reasonable assurance" recognises that an audit does not examine all evidence and every transaction. However, my audit procedures should identify errors or omissions significant enough to adversely affect the decisions of users of the financial statements.

D D R PEARSON AUDITOR GENERAL 16 September 2005

4th Floor Dumas House 2 Havelock Street West Perth 6005 Western Australia Tel: 08 9222 7500 Fax: 08 9322 5664

### PERFORMANCE INDICATORS FOR YEAR ENDED JUNE 30, 2005

## **AUDIT OPINION**



## AUDITOR GENERAL

## INDEPENDENT AUDIT OPINION

To the Parliament of Western Australia

# AGRICULTURAL PRODUCE COMMISSION PERFORMANCE INDICATORS FOR THE YEAR ENDED 30 JUNE 2005

### **Audit Opinion**

In my opinion, the key effectiveness and efficiency performance indicators of the Agricultural Produce Commission are relevant and appropriate to help users assess the Commission's performance and fairly represent the indicated performance for the year ended 30 June 2005.

### Scope

## The Board's Role

The Board is responsible for developing and maintaining proper records and systems for preparing performance indicators.

The performance indicators consist of key indicators of effectiveness and efficiency.

### Summary of my Role

As required by the Financial Administration and Audit Act 1985, I have independently audited the performance indicators to express an opinion on them. This was done by looking at a sample of the evidence.

An audit does not guarantee that every amount and disclosure in the performance indicators is error free, nor does it examine all evidence and every transaction. However, my audit procedures should identify errors or omissions significant enough to adversely affect the decisions of users of the performance indicators.

D D R PEARSON AUDITOR GENERAL

16 September 2005

4th Floor Dumas House 2 Havelock Street West Perth 6005 Western Australia Tel: 08 9222 7500 Fax: 08 9322 5664

# **ATTACHMENTS**

#### **Attachment 1**

### List of Producers' Committee Service Functions (Section 12.1 of the APC Act)

- (a) Advertise and promote the agricultural produce;
- (b) Control or develop the means of controlling pests and diseases if there is a likelihood of those pests or diseases affecting the quality or volume of output of the agricultural produce;
- (c) Conduct research in relation to any matter, if in the opinion of the producers' committee that research is of advantage to producers of the agricultural produce;
- (d) Conduct educational or instructional programmes relating to the production of agricultural produce;
- (e) Develop and expand markets for the agricultural produce in Western Australia and elsewhere;
- (f) Establish a voluntary insurance scheme for the benefit of producers of the agricultural produce including insurance relating to crops;
- (g) Undertake and provide market forecasting for the agricultural produce;
- (h) Establish systems of inspection for the agricultural produce for the purpose of quality control or pest and disease control;
- (i) Formulate schemes for declaring producers of the agricultural produce to be accredited producers;
- (j) Establish systems to facilitate inspection of grading, packaging and storage of the agricultural produce including weight and uniformity (including uniformity of ripeness) within packages;
- (k) Support, with or without grant of financial aid, and whether or not initiated by the committee or the Commission, any scheme or activity which in the committee's opinion is capable of assisting in the promotion or sale of the agricultural produce;
- (1) Provide such other services for the agricultural produce as may be prescribed;
- (la) establish a compensation scheme for the benefit of producers whose agricultural produce is destroyed as a result of action taken to control a pest or disease of that produce;
- (m) Arrange for the provision of all or any of the services or the exercise of any of the functions referred to in paragraphs (a) to (la) in whole or in part by another person or organization or in conjunction with the Commission or any other person or organization.

Reference: Agricultural Produce Commission Act 1988, Section 12.1

Functions adopted by established APC producer Committees

<b>Producers' Committee</b>	Functions
APC Avocado Producers' Committee	(a) to (k)
APC Beekeepers Producers' Committee	(b), (c), (d), (h), (l), (la) & (m)
APC Bridgetown-Greenbushes Fruit Fly Baiting Committee	(b)
APC Carnarvon Banana Producers' Committee	(a) to (m)
APC Carrot Producers' Committee	(a) to (e) - (l) & (m)
APC Egg Producers' Committee	(a) to (m)
APC Katanning Fruit Fly Baiting Committee	(b)
APC Kununurra Crop Pest Control Committee	(b)
APC Pork Producers' Committee	(a) to (m)
APC Potato Producers' Committee	(a) to (m)
APC Pome, Citrus & Stone Fruit Producers' Committee	(a) to (m)
APC Strawberry Producers' Committee	(a) to (l) & (m)
APC Table Grape Producers' Committee	(a) to (l) & (m)
APC Vegetable Producers' Committee	(a) to (m)
Turf Producers' Voluntary Producers' Committee	(a) to (m)

#### **Attachment 2:**

#### PROCEDURES TO JOIN THE

### AGRICULTURAL PRODUCE COMMISSION

The procedure to set up a Producers' Committee under the Agricultural Produce Commission Act is as follows:

- 1. The APC receives a request from producers or industry group to establish a producers committee (the formal request is usually made after a period of consultation with the APC and the industry concerned.).
- 2. The APC considers the request and clarifies with the applicant(s) the Section 12.1 service functions to be provided by the proposed committee, the agricultural produce covered, the area of the State involved and poll type (postal or general meeting).
- 3. The APC passes formal motion to initiate proceedings.
- 4. The APC notifies the Minister of Agriculture of the intention to establish the producers' committee and request direction as to how the Notice of Intention should be published.
- 5. The Minister issues direction and the APC then publishes a Notice of Intention to establish the producers' committee. The notice is published in newspapers and industry newsletter producers maybe advised by direct mail if this is considered necessary. The notice explains in simple terms the function(s) of the committee, specific agricultural commodity involved, the region, and submissions are invited for and against the proposal from affected producers.
- 6. The Commission considers the submissions received regarding setting up the proposed committee. The Commissioners may invite producers to facilitate its consideration of submissions.
- 7. If the Commissioners decide to proceed then the applicant(s) pay a deposit to cover the cost of the poll. This deposit is refundable if the poll is successful.
- 8. The Commissioners appoint a returning officer to conduct the poll.
- 9. The APC compiles a list of producers to be polled.
- 10. The APC publishes a Notice of Intention to conduct a poll in relevant newspapers, industry newsletter or direct mail if there is no industry newsletter. Producers are invited to submit a case for or against establishing the committee.
- 11. The APC summarises any submissions and prepares a summary to go out with the polling papers.
- 12. The returning officer appoints scrutineers.
- 13. The poll is conducted and the returning officer publishes the result in appropriate newspaper.
- 14. The Commissioners consider the results of the poll and if in favour decides whether to establish a committee. Approval to establish the committee is given by formal motion.
- 15. The Commission publishes the establishment of the committee in the Government Gazette and appropriate newspapers and producers are invited to nominate themselves for appointment to the committee.

## **Attachment 3:**

List of approvals and notices for 2004/2005\*

Commission/Committee:	Procedure	Approve/ publish date
Establishment of APC	Establishment of Committee	
Vegetable Producers'	Commission approves to progress request to join	Commission Written Motion, 28 November 2004
Committee	Minister issues Direction	Issued, 30 November 2004
	Notice of Intention to establish a producers' c'tee published  Commission agrees to conduct poll, approve poll dates, ballot	The West Australian, Countryman and Farm Weekly, 9 December 2004 and Notice also posted direct to producers
	paper question and appoints Returning Officer for the poll.	Commission Written Motion, 28 January 2005.
	Notice of Intention to conduct poll is published	The West Australian, Countryman and Farm Weekly, 2 February 2005 and Notice also posted direct to producers
	Returning Officer Declaration of Poll published	Published in <i>The West Australian</i> 21 March 2005
	Establishment of APC Beekeepers Producers' Committee	Published in the Government Gazette 24 March 2005
	Appointment of none Committee members: Bradley Ipsen(Chairperson), David Anderson, Rod Copeland, Maureen Dobra, Paul Humble, Anthony Marinovich, Jason Neave, Howard Shapland, Sue Watson.  APC Vegetable Producers' Committee Directions 2005	Meeting of Commissioners, 29 April 2005 Published in <i>Government Gazette</i> 7 May 2005
	APC vegetable Producers Committee Directions 2003	Published in Government Gazette / May 2003
Agricultural Produce Commission	Unaudited Statement of Financial Performance, Statement of Financial Position and Statement of Cash Flows for the year ended 30 June 2004 endorsed and forwarded to the Minister and the Auditor General  Draft Annual Report and Performance Indicators for the year ended 30 June 2004 be endorsed subject to adjustments	Meeting of Commissioners, 6 August 2005
Agricultural Produce Commission	Commission approved that the special Fee for Service collected from domestic ware potato producers for the purpose of potato promotional and marketing activities, the APC administration fee be set at rate of 1% of the amount collected, the charge rate to be subject to an annual review.	Meeting of Commissioners, 6 August 2004

<sup>\*</sup> Fee for Service Notices – refer page 13

## **Attachment 3:**

List of approvals and notices for 2004/2005

Agricultural Produce Commission	Commission endorsed issuing, in addition to Code of Conduct, a Fee for Service Confidential Information Document to be signed by members of producer committees	Meeting of Commissioners, 6 August 2004
APC Pome, Citrus & Stone Fruit Producers' Committee	Appointment of Robert McFerran to fill Committee vacancy Period of appointment: 14 October 2004 to 31 May 2005	Commission Written Motion, 14 October 2004
Agricultural Produce Commission	Commission approves Principal Accounting Officer's update of Fee for Service compliance Governance Policy for implementation and distribution to producer committees	Meeting of Commissioners, 20 January 2005
APC Pome, Citrus & Stone Fruit Producers' Committee	Appointment to the Committee of: Harvey Giblett, Vic Grozotis & Tone Vincenti.	Commission Written Motion, 6 January 2005
APC Pome, Citrus & Stone Fruit Producers' Committee	Membership of Committee increased from 10 to 12 members and quorum for Committee meetings increased from 6 to 7 members.	Government Gazette, 25 February 2005
APC Carnarvon Banana Producers' Committee	Commission approved increase in Carnarvon Bansna Industry Compensation Scheme compensation rate from \$4.50 to \$6.50 per 13 Kilogram carton, effective from 20 December 2004	Commission Written Motion, 14 December 2005

Name	Remarks
APC Beekeepers Producers Committee -	2 positions - 2 Nominations received
1) John Davies	Re-Nominated – appointed 3 years to 31 May 2008
2) Colin Fleay	Re-Nominated – appointed 3 years to 31 May 2008
APC Carnarvon Banana Producers' Com	mittee – 3 positions – 3 Nominations received
1) Bruce Munro	Re-Nominated – appointed 3 years to 31 May 2008
2) Ivan Bilcich	Re-Nominated – appointed 3 years to 31 May 2008
3) Darryl Hardman	New nomination – appointed 3 years to 31 May 2008 (retiring member Colin Cosh did not renominate)
APC Carrot Producers' Committee - 2 pe	ositions - 2 Nominations received
1) Figaro Natoli	Re-Nominated – appointed 3 years to 31 May 2008
2) Sam Calameri	Re-Nominated – appointed 3 years to 31 May 2008
APC Egg Producers' Committee - 3 posi	tions - 4 Nominations received, 3 appointed
1) John Simpson	Re-Nominated – appointed 3 years to 31 May 2008
2) Joe Sacca	Re-Nominated – appointed 3 years to 31 May 2008
3) Terry Rae	Re-Nominated – appointed 3 yuears to 31 May 2008
APC Kununurra Crop Pest Control Com	mittee – 5 positions – 4 Nominations received
1) Carol Creed	Re-nominated – appointed 3 years to 31 May 2008
2) David Menzel	Re-nominated – appointed 3 years to 31 May 2008
3) Kirsten Stoldt	New nomination – appointed 3 years to 31 May 2008
4) Stefanie Eppler	New nomination – appointed 3 years to 31 May 2008
5) Tim Croot **	Advised verbally would nominate - **appointed 3 years subject to receiving nomination.
APC Pome, Citrus and Stone Fruit Produ	cers' Committee – 4 positions, 3 Nominations received
1) Henry Jarvis	Re-Nominated – appointed 3 years to 31 May 2008
2) Jeremy Keast	Re-Nominated – appointed 3 years to 31 May 2008
3) Robert McFarren	Re-Nominated – appointed 3 years to 31 May 2008
4) Vacancy	No nomination received – ( retiring member Kim Eckersley did no renominate)
APC Pork Producers' Committee - 5 pos	itions – 4 nominations received –
1) Rob Wilson	Re-Nominated – appointed 3 years to 31 May 2008
2) Jon Bradshaw	Re-Nominated – appointed 3 years to 31 May 2008
3) Sandy Gardiner	No nomination received (vacancy – 2 year term
4) Neil Ferguson	Re-Nominated – appointed 3 years to 31 May 2008
5) Christopher Brennan	Re-Nominated – appointed 3 years to 31 May 2008
	orrect Committee tenure expiree date imbalance
	- 3 positions – 4 nominations received, 3 appointed
1) Peter Bacon	Re-Nominated – appointed 3 years to 31 May 2008
2) Peter Nuich	New nomination – appointed 3 years to 31 May 2008
	(retiring member Michael Erceg did not renominate)
3) Phil Moyle	New nomination – appointed 3 years to 31 May 2008 (member Darrell Ramponi did not re-nominate)
Turf Producers' Voluntary Committee –	
Ray Moir (Chairman), 2) John Maas, 3) To	ony Dimasi, 4) Peter Paino – Advised by Turf Growers Association and noted by the Commission.

Attachment 4

Agricultural Produce Commission 2004/2005 Budget

Item		Original (\$)	Final (\$)	Comments
Estimated	opening balance 2004/2005	6,427,357	6,427,357	Final audited amount
	including transfer of assets)			
1. APC Pro	oducers' committees			
	Avocado	53,700	53,700	
	Bee-keepers	69,300	45,000	(Fees reduced)
	Bridgetown-Greenbushes			
	Carnarvon Banana	285,160	281,500	
	Carrot	280	280	
	Egg	788,300	788,300	
	Katanning			
	Kununurra	88,500	88,500	
	Pome, Citrus & Stone fruit	526,800	464,000	(Fees reduced)
	Pork	1,910,000	1,910,000	
		, ,		(Collection on promtion
	Potato	285,000	875.000	commenced)
			2,2,000	(Revised due to extra fees
	Strawberry	47,000	71 000	collected)
	Suawberry	47,000	71,000	(Increased due to grant from
	Table Grape	47.490	62,480	
	Turf	47,480		HAL)
2		17,910	17,910	
2. General		1.40.440	1.40.440	
	Service charge to producers comm	149,449	149,449	
	Potato Trust Fund			
	Deposits received	10,000	10,000	
	Interest on investment	3,500	3,500	
	CF contribution	6,000	6,000	
	<u>-</u>	4,288,379	4,826,619	•
Expenditu	re			
1. APC Pro	oducers' committees			
	Avocado	107,000	117,000	
	Bee-keepers	65,930	42,500	(Revised to to fee reduction)
	Bridgetown-Greenbushes			
				(Includes \$420,000 grant to
	Carnarvon Banana	61,000	467.750	Sweeter Banana during year)
	Carrot	7,150	7,150	,
	Egg	81,966	81,966	
	Katanning	01,200	01,700	
	Kununurra	88,800	88,800	
	Kullullulla	00,000	88,800	(Increased to reduce fund
	D C:4	£40.902	(50 ((5	`
	Pome, Citrus & Stone fruit	540,893		balance)
	Pork	297,620	297,620	
				(Increase due to promotion
	_			expenditure, subsidies to
	Potato	306,000		Western Potatoes Limited)
	Strawberry	51,000	33,400	
	Table Grape	66,100	71,000	
	Turf	16,769	16,769	
2. General	account			
	APC administration	179,650	199,150	
	<del>-</del>	1,869,878	2,677,770	-
	=	, .,	,- ,	•

Committee/activity	Kilograms	Tonnes	Fee for Service	Revenue \$
Avocado	3,235,599.76	3,235.60	0.015	48,534
			Total Avocado	48,534
Bee-keepers				42,150
			Total Bee-keepers	42,150
Carnarvon Banana	4,912,260.00	4,912.26	0.0177	86,947
			<b>Total Carnarvon Banana</b>	86,947
Pome Citrus and Stone Fruit	24 . 2004			
A) Pome June 1st 2004 to December		10.020.21	0.0057	106.15
Apples Pears	18,829,307.61 5,496,685.86	18,829.31 5,496.69	0.0067 0.0067	126,156 36,823
Nashis	105,993.16	105.99	0.0067	710
Pome January 1st 2005 to June 3	·	3,000		
Apples	13,122,754.24	13,122.75	0.0034	44,61
Pears	4,656,301.97	4,656.30	0.0034	15,83
Nashis	152,059.54	152.06	0.0034	51
		1	Total Pome	224,660
B) Citrus		-	<del>,</del>	
Oranges	11,481,888.00	11,481.89	0.01	114,819
Lemons	1,052,000.00	1,052.00	0.01	10,520
Mandarins	2,612,842.73	2,612.84	0.013	33,96
Grapefruit Other Citrus	821,911.50	821.91	0.01	8,219
C) Stone	319,914.90	319.91	Total Citrus	3,199 <b>170,72</b> 4
Apricots	707,613.00	707.61	0.009	6,369
Cherries	212,405.00	212.41	0.009	1,91
Loquats	3,911.67	3.91	0.009	3:
Nectarines	3,907,125.00	3,907.13	0.009	35,164
Peaches	2,645,812.37	2,645.81	0.009	23,812
Plums	6,192,020.64	6,192.02	0.009	55,728
W			<b>Total Stone</b>	123,020
Kununurra Crop Pest Control	Carton	Tonnes	Rate/ Carton or Tonne	
Butternut Pumpkin	1,920.00	Tomics	0.05	90
Honeydew Melon	60,763.00		0.05	3,03
Other Fruit And Vegetables	276,243.85		0.11	30,38
Pumpkin		801.00	1.2	96
Rockmelon	162,160.00		0.05	8,108
Watermelon		2,049.00	1.2	2,459
			Total Kununurra	45,049
	Kilograms	1	Rate Per Kilogram	
Pork	15,070,625.00		0.008	120,56
Potatoes		Tonnes		
Processing Export		8,074.00	3.65	29,470
Processing Local		23,074.40	3.65	84,222
Seed Export		3,329.29	3.65	12,152
Seed Local		2,702.30	3.65	9,863
Ware Export Ware Local		25.077.49	3.65	129.026
Ware Local Promotion		35,076.48 20,529.75	3.65 19.50	128,029 400,330
ware Local I follotion		20,329.73	Total Potato	664,060
Strawberry	7.264.200.00	E 264.22	0.01	
Strawberry	7,364,200.00	7,364.20	Total Strawberry	73,642 <b>73,64</b> 2
Table Cuerra	0.450.450.5=	0.1=0.1=	· · · · · · · · · · · · · · · · · · ·	
Table Grapes	8,458,428.07	8,458.43	Total Table Cropes	59,209
	Hectares		Total Table Grapes Rate/Hectare/Year	59,209
Turf	111.20		100.00	11,120
<del></del>	111.20	I	Total Turf	11,120
		Total		
		Total		\$ -

## Attachment 6

## Production fee for service collected on:

## Avocado

	Number of packages					Conversion	
Year	6 kg	10 kg	12 kg	Bulk		Kilograms	Tonnes
1996-97	185,694	12,143	1,174	118		1,252,042	1,252
1997-98	285,817	9,815	4,981			1,872,824	1,873
1998-99	292,637	37,035	5,497			2,192,136	2,192
1999-00	306,082	6,204	7,494			1,988,460	1,988
2000-01	352,403	6,902	6,589			2,262,506	2,263
2001-02	381,705	12,049	9,211			2,521,252	2,521
2002-03	409,347	15,624	6,877			2,694,846	2,695
2003-04						2,902,260	2,902
2004-05						3,235,600	3,236

## Carnarvon Banana

	Number of packages				
Year	13 kg	15 kg		Kilograms	Tonnes
1999-00	260,825	26,081	Contributions to Compensation Scheme	3,781,940	3,782
2000-01	296,136	7,879	Contributions to Compensation Scheme	3,967,953	3,968
2001-02	374,357	3,707	Contributions to Compensation Scheme	4,922,246	4,922
2002-03	373,960	9,417	Contributions to Compensation Scheme and Biosecurity	5,002,735	5,003
2003-04			Contributions to Compensation Scheme and Biosecurity	4,540,510	4,541
2004-05			Contributions to Compensation Scheme and Biosecurity	4,912,260	4,912

## Pome fruit

2004-05

		umber of pac	kages				
Year	Trays	22 L	36 L	Bins	Processing	Convers	sion
Apples						Kilograms	Tonnes
1993-94	107,391	245,961	1,052,279	1,995	18,443	41,622,968	41,623
1994-95	142,589	286,394	1,120,397	2,534	7,463	32,726,850	32,727
1995-96	116,528	356,772	807,401	5,650	10,645	32,355,094	32,355
1996-97	74,725	361,755	976,145	3,356	9,201	32,854,650	32,855
1997-98	107,852	367,798	718,885	1,867	10,085	28,672,724	28,673
1998-99	97,102	511,002	837,554	2,161	8,339	30,864,634	30,865
1999-00	156,168	591,200	833,981	4,566	11,470	36,164,110	36,164
2000-01	41,479	725,347	966,324	4,832	12,690	41,031,672	41,032
2001-02	72,247	632,426	656,081	7,351	8,108	30,956,488	30,956
2002-03	161,350	822,626	832,831	10,848	10,806	40,978,510	40,979
2003-04						43,089,720	43,090
2004-05						31,952,062	31,952
Pears					•		
1993-94	2,250	13,578	325,309	202	2,045	8,159,358	8,159
1994-95	1,798	23,052	310,174	93	1,658	7,564,938	7,565
1995-96	828	23,684	266,813	1,134	2,542	8,119,774	8,120
1996-97	1,064	26,020	296,333	161	2,899	8,618,720	8,619
1997-98	14,272	32,961	279,674	486	2,946	8,641,732	8,642
1998-99	10,402	28,064	276,560	435	2,472	8,015,506	8,016
1999-00	9,665	44,921	238,629	703	3,886	9,061,324	9,061
2000-01	4,702	39,900	287,185	224	3,920	9,683,258	9,683
2001-02	10,144	56,040	220,012	301	2,829	7,631,702	7,632
2002-03	41,033	68,835	278,062	1009	3,703	10,132,138	10,132
2003-04						9,824,360	9,824
2004-05						10,152,988	10,153
Nashi							
1993-94	37,720	13,953	2,309			359,878	360
1994-95	28,403	7,528	4,954			293,120	293
1995-96	34,192	12,876	490			300,100	300
1996-97	28,066	14,842	928			307,072	307
1997-98	26,353	9,862	686			236,104	236
1998-99	46,719	7,768	2,634			327,504	328
1999-00	38,846	5,073	1,625			245,510	246
2000-01	37,717	5,819	3,439	4		284,318	284
2001-02	34,068	5,017	1,090			216,096	216
2002-03	29,015	3,539	518	1		168,282	168
2003-04		•	•	•		231,720	232
2004.05					i	250.052	250

258,053

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## **Production fee for service collected on:**

Number of packages								
Year		Trays	22 L	36 L	Bins	Processing	Convers	ion
<b>Total Pome</b>				•		Ü	Kilograms	Tonnes
1993-94		147,361	273,492	1,379,897	2,197	20,488	50,142,204	50,142
1994-95		172,790	316,974	1,435,525	2,627	9,121	40,584,908	40,585
1995-96		151,548	393,332	1,074,704	6,784	13,187	40,774,968	40,775
1996-97		103,855	402,617	1,273,406	3,517	12,100	41,780,442	41,780
1997-98		148,477	410,621	999,244	2,353	13,031	37,550,542	37,551
1998-99		154,223	546,834	1,116,748	2,596	10,811	39,207,644	39,208
1999-00		204,679	641,194	1,074,235	5,269	15,356	45,470,944	45,471
2000-01		83,898	771,066	1,256,948	5,060	16,610	50,999,248	50,999
2001-02		116,459	693,483	877,183	7,652	10,937	38,804,286	38,804
2002-03		231,398	895,000	1,111,411	11,858	14,509	51,278,930	51,279
2003-04							53,145,800	53,146
2004-05							42,363,102	42,363
Citrus								
Oranges								
1993-94		30	2,227	88,192	2,470	4,708	7,491,168	7,491
1994-95		1,249	3,004	75,255	2,169	3,546	5,967,001	5,967
1995-96		2,087	3,718	90,161	1,673	3,628	6,162,907	6,163
1996-97		789	28,524	77,672	1,912	4,218	6,939,521	6,940
1997-98		3,293	11,548	98,288	784	3,892	6,349,497	6,349
1998-99		84,606	22,312	85,209	1,217	3,123	6,049,378	6,049
1999-00	69010	190,994	9,321	74,139	390	4,316	7,247,274	7,247
2000-01	268705	6,266	8,429	87,652	964	3,896	6,990,091	6,990
2001-02	382221	18,494	2,425	100,468	2,944	3,004	7,464,043	7,464
2002-03	279544	91,384	5,588	127,328	2,641	2,249	7,225,744	7,226
2003-04			_				6,403,720	6,404
2004-05							11,481,888	11,482
Lemons								
1993-94		628	46,939	23,565		242	1,373,586	1,374
1994-95		33	39,362	30,204	1	475	1,630,713	1,631
1995-96		761	42,794	23,894		329	1,409,801	1,410
1996-97		133	34,483	17,380	2	492	1,323,827	1,324
1997-98		5,310	32,628	20,790		268	1,167,142	1,167
1998-99		3,463	28,648	30,618		80	1,110,747	1,111
1999-00		14,842	28,567	27,137		390	1,406,888	1,407
2000-01		2,745	33,843	29,647		182	1,262,467	1,262
2001-02		6,732	31,869	23,759	1	185	1,140,406	1,140
2002-03		29,988	35,768	25,010	2	69	1,220,692	1,221
2003-04							1,159,610	1,160
2004-05							1,052,000	1,052
Mandarins								-
1993-94		53	104,034	12,150	293		1,816,941	1,817
1994-95		263	103,290	31,943			2,086,235	2,086
1995-96		829	85,758	18,663	191		1,654,417	1,654
1996-97		1,171	90,315	24,850	904		2,128,865	2,129
1997-98		1,628	73,117	19,730	169		1,493,978	1,494
1998-99		7,926	103,013	17,977	347		1,980,152	1,980
1999-00		37,522	102,758	24,978	161		2,190,182	2,190
2000-01		12,870	146,294	33,906	11		2,794,986	2,795
2001-02		62,304	126,147	19,441	9		2,469,998	2,470
2002-03		73,516	137,867	23,138	120		2,808,478	2,808
2003-04					ī		2,703,170	2,703
2004-05							2,612,843	2,613
Grapefruit		221		20.50	_ = I	. ـ ـ	010.00=	616
1993-94		251	6,923	38,696	17	34	912,897	913
1994-95		346	5,513	34,992	13	58	841,952	842
1995-96		600	3,085	31,173	5	80	751,650	752
1996-97		576	18,751	29,135		89	937,094	937
1997-98		780	16,305	31,211		98	954,390	954
1998-99		14,553	18,766	35,177		90	1,129,029	1,129
1999-00		55,330	1,400	25,913	0.1	126	940,510	941
2000-01		65,014	967	16,754	84	59	707,288	707
2001-02		69,281	355	20,116	2	57	811,495	811
2002-03		41,487	2282	28,030		48	847,983	848
2003-04							1,020,650	1,021
2004-05							821,912	822

## **Production fee for service collected on:**

Year			umber of pac 22 L	36 L	Bins	Processing	Convers	.i.a
		Trays	22 L	30 L	Bins	Processing		
Other citrus 1993-94	-	2 224	5 700	1 124	3		Kilograms	Tonnes
1993-94		2,324 1,332	5,782 2,361	1,134 2,355	11		116,448 91.214	116 91
1995-96		1,218	1,660	1,654	2		63,210	63
1996-97		1,096	3,155	1,960	0		88,850	89
1997-98		1,647	3,619	5,229	13		168,681	169
1998-99		2,737	2,888	2,105	22		105,017	105
1999-00		7,952	2,116	1,022			89,824	90
2000-01		1,543	4,169	9,869			263,461	263
2001-02		3,656	49,585	454	3		722,750	723
2002-03		19,320	18,713	712			372,822	373
2003-04							565,760	566
2004-05 Total Citrus						<u>_</u>	319,915	320
1993-94		3,286	165,905	163,737	2,783	4,984	11,711,040	11,711
1994-95		3,223	153,530	174,749	2,194	4,079	10,617,115	10,617
1995-96		5,495	137,015	165,544	1,871	4,037	10,041,965	10,042
1996-97		3,765	175,228	150,997	2,818	4,799	11,418,157	11,418
1997-98		12,658	137,217	175,248	966	4,258	10,133,688	10,134
1998-99		113,285	175,627	171,086	1,586	3,293	10,374,323	10,374
1999-00	69,010	306,640	144,162	153,189	551	4,832	11,874,678	11,875
2000-01	268,705	88,438	193,701	177,837	965	4,162	12,064,859	12,065
2001-02	382,221	160,467	210,381	164,238	2,959	3,246	12,608,692	12,609
2002-03	279,544	255,695	200,218	204,218	2,763	2,366	12,475,719	12,476
2003-04							11,913,992	11,914
2004-05							16,288,557	16,289
Stone Fruit								
			umber of pac					
Year		Trays	22 L	36 L	Bins	Processing	Convers	
Apricots	<u> </u>	2.021	41 404	1.40			Kilograms	Tonnes
1993-94 1994-95		3,031 4,776	41,404 34,895	140 236			427,169 369,914	427 370
1994-93		2,198	25,545	1,277			286,129	286
1996-97		5,011	19,529	5,863			318,363	318
1997-98		6,717	26,793	2,243			331,814	332
1998-99		11,576	17,325	2,225			253,816	254
1999-00		5,635	23,318	603			263,757	264
2000-01		5,193	61,233	91			632,144	632
2001-02		15,641	25,600			164	474,744	475
2002-03		24,652	30,196				388,242	388
2003-04							461,740	462
2004-05 Cherries							707,613	708
1993-94		23,390	493	427		1	94,481	94
		23.370	47.)				55,369	
1994-95				272	Į.		י שחר רך	55
1994-95 1995-96		13,498	323	272 1,929		+		55 115
1994-95 1995-96 1996-97				272 1,929 7,909			115,274 224,227	55 115 224
1995-96		13,498 21,229	323 625	1,929			115,274	115
1995-96 1996-97		13,498 21,229 16,527 17,372 29,415	323 625 2,402 23 887	1,929 7,909 400 1,313			115,274 224,227 68,232 135,457	115 224
1995-96 1996-97 1997-98 1998-99 1999-00		13,498 21,229 16,527 17,372 29,415 15,889	323 625 2,402 23 887 755	1,929 7,909 400 1,313 396			115,274 224,227 68,232 135,457 70,290	115 224 68 135 70
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01		13,498 21,229 16,527 17,372 29,415 15,889 31,252	323 625 2,402 23 887 755 1,554	1,929 7,909 400 1,313			115,274 224,227 68,232 135,457 70,290 127,658	115 224 68 135 70 128
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063	323 625 2,402 23 887 755 1,554 3,051	1,929 7,909 400 1,313 396			115,274 224,227 68,232 135,457 70,290 127,658 142,731	115 224 68 135 70 128 143
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03		13,498 21,229 16,527 17,372 29,415 15,889 31,252	323 625 2,402 23 887 755 1,554	1,929 7,909 400 1,313 396			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101	115 224 68 135 70 128 143 142
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063	323 625 2,402 23 887 755 1,554 3,051	1,929 7,909 400 1,313 396			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220	115 224 68 135 70 128 143 142 275
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063	323 625 2,402 23 887 755 1,554 3,051	1,929 7,909 400 1,313 396			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101	115 224 68 135 70 128 143 142
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b>		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783	323 625 2,402 23 887 755 1,554 3,051 3,086	1,929 7,909 400 1,313 396 152			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405	115 224 68 135 70 128 143 142 275 212
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063	323 625 2,402 23 887 755 1,554 3,051 3,086	1,929 7,909 400 1,313 396			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405	115 224 68 135 70 128 143 142 275
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783	323 625 2,402 23 887 755 1,554 3,051 3,086	1,929 7,909 400 1,313 396 152			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405	115 224 68 135 70 128 143 142 275 212
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783	323 625 2,402 23 887 755 1,554 3,051 3,086	1,929 7,909 400 1,313 396 152			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658	115 224 68 135 70 128 143 142 275 212 20 14
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95 1995-96		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783	323 625 2,402 23 887 755 1,554 3,051 3,086	1,929 7,909 400 1,313 396 152			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658 12,850	115 224 68 135 70 128 143 142 275 212 20 14 13
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95 1995-96 1996-97		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783 232 249 577 218 2,360 1,159	323 625 2,402 23 887 755 1,554 3,051 3,086	1,929 7,909 400 1,313 396 152  26 27 105 242 25 72			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658 12,850 12,559	115 224 68 135 70 128 143 142 275 212 20 14 13 13 10
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95 1995-96 1996-97 1997-98 1998-99 1999-00		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783 232 249 577 218 2,360 1,159 727	323 625 2,402 23 887 755 1,554 3,051 3,086 1,885 1,230 894 744 150 560 204	1,929 7,909 400 1,313 396 152  26 27 105 242 25			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658 12,850 12,559 10,210 10,953 5,035	215 224 68 135 70 128 143 142 275 212 20 14 13 13 10 11
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95 1995-96 1996-97 1997-98 1998-99 1999-00 2000-01		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783 232 249 577 218 2,360 1,159 727 2,528	323 625 2,402 23 887 755 1,554 3,051 3,086 1,885 1,230 894 744 150 560 204 667	1,929 7,909 400 1,313 396 152  26 27 105 242 25 72			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658 12,850 12,559 10,210 10,953 5,035 15,518	115 224 68 135 70 128 143 142 275 212 20 14 13 13 10 11
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95 1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783  232 249 577 218 2,360 1,159 727 2,528 682	323 625 2,402 23 887 755 1,554 3,051 3,086 1,885 1,230 894 744 150 560 204 667 417	1,929 7,909 400 1,313 396 152  26 27 105 242 25 72			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658 12,850 12,559 10,210 10,953 5,035 15,518 6,557	115 224 68 135 70 128 143 142 275 212 20 14 13 13 10 11 5
1995-96 1996-97 1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04 2004-05 <b>Loquats</b> 1993-94 1994-95 1995-96 1996-97 1997-98 1998-99 1999-00 2000-01		13,498 21,229 16,527 17,372 29,415 15,889 31,252 32,063 31,783 232 249 577 218 2,360 1,159 727 2,528	323 625 2,402 23 887 755 1,554 3,051 3,086 1,885 1,230 894 744 150 560 204 667	1,929 7,909 400 1,313 396 152  26 27 105 242 25 72			115,274 224,227 68,232 135,457 70,290 127,658 142,731 142,101 275,220 212,405 20,130 13,658 12,850 12,559 10,210 10,953 5,035 15,518	115 224 68 135 70 128 143 142 275 212

**Production fee for service collected on:** 2004-05 4 3,912

	Nı	ımber of pa	ackages				
Year	Trays 2	22 L	36 L	Bins	Processing	Convers	ion
Nectarines			•		<u> </u>	Kilograms	Tonnes
1993-94	101,642	160,802	564			1,973,919	1,974
1994-95	117,328	149,405	4,196			1,980,226	1,980
1995-96	123,562	190,973	10,073			2,523,511	2,524
1996-97	125,150	188,717	8,421			2,476,773	2,477
1997-98	119,310	179,190	19,356			2,557,893	2,558
1998-99	161,546	191,809	26,052			2,952,437	2,952
1999-00	161,701	214,334	14,664	10		2,977,046	2,977
2000-01	135,405	249,273	227	21		2,978,714	2,979
2001-02	232,423	207,907				2,892,551	2,893
2002-03	183,433	260,772	45			3,250,546	3,251
2003-04	<u> </u>	,				3,514,320	3,514
2004-05						3,907,125	3,907
Peaches							- ,
1993-94	407,110	72,249	1,184			2,168,687	2,169
1994-95	361,789	40,467	668			1,682,956	1,683
1995-96	456,643	47,031	1,535			2,096,191	2,096
1996-97	424,160	35,141	3,096			1,891,698	1,892
1997-98	434,966	31,446	3,049			1,891,723	1,892
1998-99	456,287	33,573	10,850	1		2,128,415	2,128
1999-00	393,214	35,272	3,172			1,786,065	1,786
2000-01	504,260	32,486	267	21		2,102,556	2,103
2001-02	453,216	38,691				1,973,166	1,973
2002-03	476,118	36,638	136			2,035,241	2,035
2003-04	.,,,,,,,	20,020	100			2,482,160	2,482
2004-05						2,645,812	2,646
Plums						_,,,,,,,,,	_,,,,,
1993-94	17,521	297,124	637			3,044,030	3,044
1994-95	19,384	331,746	6,418	39		3,515,648	3,516
1995-96	12,577	358,464	7,893	49		3,789,354	3,789
1996-97	14,471	295,734	4,717	26		3,102,775	3,103
1997-98	16,840	263,646	8,979	48		2,875,262	2,875
1998-99	47,204	368,345	49,531	133	4	4,794,762	4,795
1999-00	45,963	349,740	56,940	104		4,722,711	4,723
2000-01	23,446	625,888	2,778	42		6,406,905	6,407
2001-02	35,746	352,020	2,770	9		3,648,731	3,649
2002-03	52,038	592,102	934			6,119,965	6,120
2003-04	22,020	0,2,102	,,,			5,394,280	5,394
2004-05						6,192,021	6,192
Total Stone Fruit						2,22 _,22	-,
1993-94	552,926	573,957	2,978	0	0	7,728,415	7,728
1994-95	517,024	558,066		39	0	7,617,770	7,728
1995-96	616,786	623,532	22,812	49	0	8,823,307	8,823
1996-97	585,537	542,267		26	0	8,026,394	8,026
1997-98	597,565	501,248		48	0	7,735,134	7,735
1998-99	707,187	612,499	- ,	134	4	10,275,839	10,276
1999-00	623,129	623,623		114	0	9,824,902	9,825
2000-01	702,086	971,101	3,515	84	0	12,263,501	12,264
2001-02	769,771	627,686		9	164	9,138,479	9,138
2002-03	769,465	923,058		0	0	11,943,778	11,944
2003-04	707,403	723,030	1,113	V		12,136,030	12,136
2004-05						13,668,888	13,669
200100						12,000,000	13,007

## **Production fee for service collected on:**

## **Potatoes**

	Tonnes								
Year	Proc	essing		Ware		Seed	Total		
	Export	Local	Export	Local	Promotion	Export	Local		
2001-02	9,691	12,353	2,539	32,499		806	254	58,142	
2002-03	825	20,838	1,224	61,308		1,976	4,381	90,552	
2003-04	8,198	16,669	847	45,275		1,893	1,969	74,850	
2004-05	8,074.00	23,074.00		35,076.00	20,530	3,329.00	2,702.00	72,255	

## Strawberry

		N	umber of pa	nckages	Convers	ion
Year	Tray	Euro tray	Loose		Kilograms	Tonnes
1996-97	827,111	15,111	19,621		2,605,150	2,605
1997-98	860,016	7,820	18,460		2,677,348	2,677
1998-99	1,096,300	3,829	23,158		3,393,019	3,393
1999-00	1,112,313	8,343	22,363		3,451,420	3,451
2000-01	1,223,550	15,802	8,652		3,752,664	3,753
2001-02	1,249,956	51,308	36,261		4,048,836	4,049
2002-03	1,357,781	15,819	23,273		4,213,892	4,214
2003-04					4,517,330	4,517
2004-05		•	•		7,364,200	7,364

## **Table Grape**

	Numl	oer of packages		Co	version
Year	18 L	22 L	36 L	Kilogra	s Tonnes
1996-97	326,553	40,862	16,821	4,092	94 4,092
1997-98	407,319	28,010	68	4,410	70 4,411
1998-99	454,758	88,154	807	5,621	68 5,622
1999-00	471,260	20,655	3,449	5,029	40 5,029
2000-01	417,498	36,897	7,783	4,773	04 4,773
2001-02	415,150	43,868	112	4,680	56 4,680
2002-03	680,384	35,493	12,357	7,476	96 7,477
2003-04				7,032	90 7,032
2004-05				8,458	28 8,458

## Attachment 7

## Polling expenditure 2004/05

Poll	Voter No.	Advertising	Printing	Stationery	Postage	Total	Cost/Producer
Industry						\$	
Vegetables (join APC)	412.00	2,960.00	210.82	531.00	898.00	4,599.82	11.16
Total	412.00	2,960.00	210.82	531.00	898.00	4,599.82	11.16

## **Attachment 8**

# **APC Avocado Producers' Committee** Financial Report for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	144,856	163,538	163,539		(1)
Revenue					
505:Interest received	7,619	3,700	8,635		(4,935)
622: Fee for Service	43,737	50,000	48,534		1,466
Total Revenue	51,355	53,700	57,169		(3,469)
Expenses					0
302:Mileage	916	0	463		(463)
182:GESB past liability payments	95	0	14		(14)
204:Subsidies to private enterprise	3,964	10,000	0		10,000
206:Research grant allocations	10,299	40,000	15,605		24,395
489:Non Entertainment Light Meals &	,		•		Í
Refreshments	191	0	0		0
X08:APC Financial Services	4,374	5,000	4,852		148
365:Board & committee fees - Sitting Fees Only	840	2,000	150		1,850
376:Advertising- press radio tv	800	0	0		0
381:Promotion & Publicity	6,944	50,000	14,959		35,041
393:Consultants - Public Sector	0	2,000	2,000		0
394:Contractors - Private Sector	4,250	4,000	2,299		1,701
388:Consultancy Travel & Mileage Exp	0	4,000	0		4,000
Total Operating Expenses	32,673	117,000	40,342		76,658
Profit/Loss	18,682	(63,300)	16,828		(80,128)
Closing Balance	163,539	100,238	180,366		(80,128)

# **APC Beekeepers Producers' Committee** Financial Report for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	0	30,694	30,694		0
Revenue					
505:Interest received	2,029	0	1,863		(1,863)
622: Fee for Service	41,986	45,000	42,156		2,844
Total Revenue	44,015	45,000	44,019		981
Expenses					
302:Mileage	399	0	890		(890)
182:GESB past liability payments	47	0	41		(41)
471:Debt Recovery Costs	0	0	594		(594)
475:Transfers and Other Payments	4,571	0	0		0
X02:Charges from Business Units	0	0	8,448		(8,448)
X08:APC Financial Services	4,199	4,500	4,139		361
365:Board & committee fees - Sitting Fees Only	300	6,000	450		5,550
378:Printing	18	0	0		0
381:Promotion & Publicity	3,788	15,000	9,229		5,771
393:Consultants - Public Sector	0	15,000	0		15,000
394:Contractors - Private Sector	0	2,000	1,419		581
Total Operating Expenses	13,321	42,500	25,459		17,041
Profit/Loss	30,694	2,500	18,560		(16,060)
Closing Balance	30,694	33,194	49,254		(16,060)

# **APC Carnarvon Banana Producers' Committee Financial Report**

for the year ended 30 June 2005

## **Compensation and Biosecurity**

_	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	4,576,961	4,848,564	4,848,565		(1)
Revenue					
505:Interest received	229,029	200,500	241,570		(41,070)
622: Fee for Service	77,883	76,000	86,947		(10,947)
630:Grants	0	5,000	5,500		(500)
Total Revenue	306,913	281,500	334,017		(52,517)
Expenses					
302:Mileage	0	100	0		100
181:GESB Superannuation Expense	0	450	0		450
182:GESB past liability payments	241	0	181		(181)
204:Subsidies to private enterprise	0	420,000	420,000	a	0
206:Research grant allocations	5,500	0	0		0
420:Stationery & Office supplies	0	500	336		164
475:Transfers and Other Payments	0	0	979		(979)
489:Non Entertainment Light Meals &					
Refreshments	0	0	548		(548)
X08:APC Financial Services	7,788	7,600	8,695		(1,095)
320:Telephone & Fax service rentals	0	200	0		200
323:Postage	0	100	10		90
363:Legal charges	313	0	0		0
365:Board & committee fees - Sitting Fees Only	2,460	5,000	2,010		2,990
376:Advertising- press radio tv	0	2,100	2,663		(563)
378:Printing	0	300	0		300
381:Promotion & Publicity	0	500	0		500
391:Consultants - Private Sector	0	28,400	15,385		13,015
394:Contractors - Private Sector	18,165	0	8,250		-8,250
388:Consultancy Travel & Mileage Exp	841	2,500	-841		3,341
Total Operating Expenses	35,309	467,750	458,216		9,534
Profit/Loss	271,604	-186,250	-124,199		-62,051
Closing Balance Note: a) Grant to Sweeter Banana Co-operative	4,848,565	4,662,314	4,724,366		-62,052

## **APC Carnarvon Banana Producers' Committee**

# Financial Report for the year ended 30 June 2005

## Compensation

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	4,565,944	4,834,382	4,834,382		0
Revenue					
505:Interest received	228,522	200,000	240,863		(40,863)
622: Fee for Service	68,550	66,000	76,451		(10,451)
630:Grants	0	0	5,500		(5,500)
Total Revenue	297,072	266,000	322,814		(56,814)
Expenses					
181:GESB Superannuation Expense	0	450	0		450
204:Subsidies to private enterprise	0	420,000	420,000		0
475:Transfers and Other Payments	0	0	979		(979)
489:Non Entertainment Light Meals &					
Refreshments	0	0	548		(548)
X08:APC Financial Services	6,855	6,600	7,645		(1,045)
363:Legal charges	313	0	0		0
365:Board & committee fees - Sitting Fees Only	2,460	5,000	2,010		2,990
391:Consultants - Private Sector	0	20,000	10,565		9,435
394:Contractors - Private Sector	18,165	0	8,250		(8,250)
388:Consultancy Travel & Mileage Exp	841	2,500	(841)		3,341
<b>Total Operating Expenses</b>	28,634	454,550	449,157		5,393
Profit/Loss	268,438	(188,550)	(126,343)		(62,207)
Closing Balance	4,834,382	4,645,832	4,708,039		(62,207)

# **APC Carnarvon Banana Producers' Committee** Financial Report for the year ended 30 June 2005

## **Biosecurity**

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	10,725	14,182	14,182		0
Revenue					
505:Interest received	500	507	707		(200)
622: Fee for Service	10,000	9,333	10,496		(1,163)
630:Grants	5,000	0	0		0
Total Revenue	15,500	9,840	11,203		(1,363)
Expenses					
302:Mileage	100	0	0		0
206:Research grant allocations	0	5,500	0		5,500
420:Stationery & Office supplies	500	0	336		(336)
X08:APC Financial Services	1,000	933	1,050		(117)
320:Telephone & Fax service rentals	200	0	0		C
323:Postage	100	0	10		(10)
376:Advertising- press radio tv	2,100	0	2,663		(2,663)
378:Printing	300	0	0		C
381:Promotion & Publicity	500	0	0		C
391:Consultants - Private Sector	8,400	0	4,820		(4,820)
<b>Total Operating Expenses</b>	13,200	6,433	8,878		(2,445)
Profit/Loss	2,300	3,407	2,324		1,083
Closing Balance	14,182	3,407	16,506		(13,099)

## **APC Carrot Producers' Committee**

Financial Report for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance Actual to Budget
Opening Balance	30,275	31,468	31,468		0
Revenue					
505:Interest received	1,493	280	1,689		(1,409)
Total Revenue	1,493	280	1,689		(1,409)
Revenue					
182:GESB past liability payments	0	0	59		(59)
206:Research grant allocations	0	6,000			6,000
X08:APC Financial Services	300	350	350		0
363:Legal charges	0	400			400
365:Board & committee fees - Sitting Fees Only	0	0	660		(660)
391:Consultants - Private Sector	0	400			400
Total Operating Expenses	300	7,150	1,069		6,081
Profit/Loss	1,193	(6,870)	619		(7,489)
Closing Balance	31,468	24,598	32,087		(7,489)

## **APC Egg Producers' Committee** Financial Report

for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	0	0	0		0
Revenue					
505:Interest received	0	34,500	12,090		22,410
622: Fee for Service	0	57,200	0	a	57,200
630:Grants	0	690,000	688,837		1,163
655:Miscellaneous Revenue	0	6,600	0		6,600
Total Revenue	0	788,300	700,927		87,373
Expenses					
302:Mileage	0	1,000	24		976
182:GESB past liability payments	0	0	20		(20)
204:Subsidies to private enterprise	0	52,400	0		52,400
206:Research grant allocations	0	6,000	0		6,000
X02:Charges from Business Units	0	0	29		(29)
X08:APC Financial Services	0	5,720	0		5,720
365:Board & committee fees - Sitting Fees Only	0	1,896	220		1,676
381:Promotion & Publicity	0	6,400	0		6,400
393:Consultants - Public Sector	0	0	1,000		(1,000)
394:Contractors - Private Sector	0	8,550	0		8,550
Total Operating Expenses	0	81,966	1,293	b	80,673
Profit/Loss	0	706,334	699,634		6,700
Closing Balance	0	706,334	699,634		6,700

Note: a) b) Fee for Service collection delayed until 2005/2006 year, due to late repeal of Poultry Industry Trust Fund Act

# **APC Pome, Citrus & Stone Fruit Producers' Committee Financial Report**

for the year ended 30 June 2005

## **All Fruit**

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	526,932	644,586	644,586		0
Revenue					
505:Interest received	34,374	19,000	29,309		(10,309)
622: Fee for Service	527,017	445,000	518,405		(73,405)
Total Revenue	561,391	464,000	547,714		(83,714)
Expenses					
302:Mileage	3,112	4,000	2,856		1,144
150:Salaries - Normal time	0	0	3,000		(3,000)
308:Salaries on-costs	0	0	186		(186)
182:GESB past liability payments	511	0	537		(537)
204:Subsidies to private enterprise	278,525	523,515	465,263		58,252
420:Stationery & Office supplies	0	0	251		(251)
459:Bad Debts	44,571	0	0		0
489:Non Entertainment Light Meals &					
Refreshments	0	0	250		(250)
X04:Overhead Charge	0	0	414		(414)
X08:APC Financial Services	48,245	44,500	50,947		(6,447)
320:Telephone & Fax service rentals	0	0	126		(126)
321:Telephone - calls	0	0	1,301		(1,301)
365:Board & committee fees - Sitting Fees					
Only	5,460	6,150	6,120		30
381:Promotion & Publicity	4,277	0	0		0
393:Consultants - Public Sector	0	55,000	55,000		0
394:Contractors - Private Sector	59,038	0	2,413		(2,413)
388:Consultancy Travel & Mileage Exp	0	25,500	1,070		24,430
<b>Total Operating Expenses</b>	443,739	658,665	589,734		68,931
Profit/Loss	117,652	(194,665)	(42,020)		(152,645)
Closing Balance	644,584	449,921	602,566		(152,645)

## **APC Pome, Citrus & Stone Fruit Producers' Committee** Financial Report for the year ended 30 June 2005

### **Pome Fruit**

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	492,994	611,599	611,599		0
Revenue					
505:Interest received	28,852	18,000	29,528		(11,528)
622: Fee for Service	332,376	200,000	224,845		(24,845)
Total Revenue	361,228	218,000	254,373		(36,373)
-					0
Expenses					0
302:Mileage	1,037	0	952		(952)
150:Salaries - Normal time	0	0	1,020		(1,020)
308:Salaries on-costs	0	0	63		(63)
204:Subsidies to private enterprise	152,115	335,758	293,661	a	42,097
420:Stationery & Office supplies	0	0	87		(87)
459:Bad Debts	25,137	0	0		0
489:Non Entertainment Light Meals &					
Refreshments	0	0	83		(83)
X04:Overhead Charge	0	0	141		(141)
X08:APC Financial Services	30,724	20,000	21,915		(1,915)
320:Telephone & Fax service rentals	0	0	42		(42)
321:Telephone - calls	0	0	434		(434)
365:Board & committee fees - Sitting Fees Only	251	2,000	2,352		(352)
381:Promotion & Publicity	4,277	0	0		0
393:Consultants - Public Sector	0	27,500	27,500		0
394:Contractors - Private Sector	29,082	0	804		(804)
388:Consultancy Travel & Mileage Exp	0	10,500	621		9,879
Total Operating Expenses	242,623	395,758	349,675		46,083
			•		0
Profit/Loss	118,605	(177,758)	(95,302)		(82,456)
	<14 <b>F</b> 00	122.041	#4 < AO#		0
Closing Balance	611,599	433,841	516,297		(82,456)
Note: a) Expenditure increased to reduce fund balance.					

## APC Pome, Citrus & Stone Fruit Producers' Committee Financial Report for the year ended 30 June 2005

### **Citrus Fruit**

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	33,071	38,452	38,452		0
Opening Balance	33,071	30,432	30,432		0
505:Interest received	4,224	1,000	1,402		(402)
622: Fee for Service	108,963	140,000	170,724	a	(30,724)
Total Revenue	113,187	141,000	172,126		(31,126)
					0
Expenses					0
302:Mileage	1,037	1,500	952		548
150:Salaries - Normal time	0	0	990		(990)
308:Salaries on-costs	0	0	61		(61)
204:Subsidies to private enterprise	78,290	113,040	111,781		1,259
420:Stationery & Office supplies	0	0	82		(82)
489:Non Entertainment Light Meals &					
Refreshments	0	0	83		(83)
X04:Overhead Charge	0	0	137		(137)
X08:APC Financial Services	10,896	14,000	16,759		(2,759)
320:Telephone & Fax service rentals	0	0	42		(42)
321:Telephone - calls	0	0	434		(434)
365:Board & committee fees - Sitting Fees Only	2,251	1,650	2,195		(545)
393:Consultants - Public Sector	0	13,750	13,750		0
394:Contractors - Private Sector	15,332	0	805		(805)
388:Consultancy Travel & Mileage Exp	0	11,500	229		11,271
Total Operating Expenses	107,806	155,440	148,300		7,140
Profit/Loss	5,381	(14,440)	23,826		(38,266)
Closing Balance	38,452	24,012	62,278		(38,266)
Note: a) Fee for Service colleted from fruit processer cover	red 2 years overd	ue payments on own	orchards.		

## **APC Pome, Citrus & Stone Fruit Producers' Committee** Financial Report for the year ended 30 June 2005

### **Stone Fruit**

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	0	(5,465)	(5,465)		0
505:Interest received	1,299	0	(1,622)		1,622
622: Fee for Service	85,679	105,000	123,020		(18,020)
	0	0			
Total Revenue	86,978	105,000	121,398		(16,398)
Expenses					
302:Mileage	1,037	2,500	952		1,548
150:Salaries - Normal time	0	0	990		(990)
308:Salaries on-costs	0	0	61		(61)
204:Subsidies to private enterprise	48,120	74,717	59,821		14,896
420:Stationery & Office supplies	0	0	82		(82)
459:Bad Debts	19,434	0	0		0
489:Non Entertainment Light Meals &					
Refreshments	0	0	83		(83)
X04:Overhead Charge	0	0	137		(137)
X08:APC Financial Services	6,624	10,500	12,273		(1,773)
320:Telephone & Fax service rentals	0	0	42		(42)
321:Telephone - calls	0	0	434		(434)
365:Board & committee fees - Sitting Fees Only	2,959	2,500	1,574		926
393:Consultants - Public Sector	0	13,750	13,750		0
394:Contractors - Private Sector	14,624	0	805		(805)
388:Consultancy Travel & Mileage Exp	0	3,500	220		3,280
Total Operating Expenses	92,798	107,467	91,224		16,243
Profit/Loss	(5,820)	(2,467)	30,174		(32,641)
Closing Balance	(5,820)	(7,932)	24,709		(32,641)

## **APC Kununurra Crop Pest Control Committee**

## **Financial Report**

for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	8,962	5,866	5,866		0
Revenue					
505:Interest received	750	500	1,097	i	(597)
622: Fee for Service	29,060	88,000	45,049	a	42,951
Total Revenue	29,810	88,500	46,146		42,354
Expenses					
206:Research grant allocations	30,000	5,000	0	1	5,000
X08:APC Financial Services	2,906	8,800	4,505	1	4,295
391:Consultants - Private Sector	0	4,000	0	1	4,000
393:Consultants - Public Sector	0	0	24,000	·	(24,000)
394:Contractors - Private Sector	0	71,000	0	1	71,000
<b>Total Operating Expenses</b>	32,906	88,800	28,505		60,295
Profit/Loss	(3,096)	(300)	17,642		(17,942)
Closing Balance	5,866	5,566	23,508		(17,942)

Note: a) Fee for Service collections did not meet budget expectations due to poor support for fee in the region.

## **APC Pork Producers' Committee**

## **Financial Report**

for the year ended 30 June 2005

Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
378,045	55,229	55,229		0
4,431	50,000	34,966		15,034
0	260,000	120,565	a	139,435
0	1,600,000	1,858,406	b	(258,406)
4,431	1,910,000	2,013,937		(103,937)
252	0	(463)		463
66	0	(27)		27
181,718	242,860	192,721		50,139
118,141	15,000	75,000		(60,000)
26,000	26,000	28,990		(2,990)
514	2,500	(300)		2,800
0	0	1,709		(1,709)
0	0	1,000		(1,000)
556	8,760	411		8,349
0	2,500	0		2,500
327,247	297,620	299,040		(1,420)
(322,816)	1,612,380	1,714,897		(102,517)
55,228	1,667,609	1,770,125		(102,516)
	2003-04  378,045  4,431  0  0  4,431  252  66  181,718  118,141  26,000  514  0  327,247  (322,816)	2003-04         2004-05           378,045         55,229           4,431         50,000           0         260,000           1,600,000         1,600,000           4,431         1,910,000           252         0           66         0           181,718         242,860           118,141         15,000           26,000         26,000           514         2,500           0         0           0         0           556         8,760           0         2,500           327,247         297,620           (322,816)         1,612,380	2003-04         2004-05         2004-05           378,045         55,229         55,229           4,431         50,000         34,966           0         260,000         120,565           0         1,600,000         1,858,406           4,431         1,910,000         2,013,937           252         0         (463)           66         0         (27)           181,718         242,860         192,721           118,141         15,000         75,000           26,000         26,000         28,990           514         2,500         (300)           0         0         1,709           0         0         1,000           556         8,760         411           0         2,500         0           327,247         297,620         299,040           (322,816)         1,612,380         1,714,897	2003-04         2004-05         2004-05         Note           378,045         55,229         55,229           4,431         50,000         34,966           0         260,000         120,565         a           0         1,600,000         1,858,406         b           4,431         1,910,000         2,013,937           252         0         (463)           66         0         (27)           181,718         242,860         192,721           118,141         15,000         75,000           26,000         26,000         28,990           514         2,500         (300)           0         0         1,709           0         0         1,000           556         8,760         411           0         2,500         0           327,247         297,620         299,040           (322,816)         1,612,380         1,714,897

## **APC Potato Producers' Committee**

# Financial Report for the year ended 30 June 2005

## **General and Promotion**

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	238,197	251,831	251,831		0
Revenue					
505:Interest received	8,276	5,000	13,487		(8,487)
622: Fee for Service	279,772	570,000	664,065		(94,065)
690:Asset Transferred (Between Agencies)	0	300,000	344,454		(44,454)
Total Revenue	288,048	875,000	1,022,006		(147,006)
Expenses					
302:Mileage	0	0	2,012		(2,012)
182:GESB past liability payments	0	0	147		(147)
204:Subsidies to private enterprise	144,500	425,100	497,900		(72,800)
206:Research grant allocations	60,737	130,000	83,697		46,303
475:Transfers and Other Payments	0	0	41,019		(41,019)
X02:Charges from Business Units	41,200	0	88,100		(88,100)
X08:APC Financial Services	27,977	30,900	38,826		(7,926)
365:Board & committee fees - Sitting Fees					
Only	0	0	1,630		(1,630)
381:Promotion & Publicity	0	10,000	0		10,000
393:Consultants - Public Sector	0	0	1,000		(1,000)
<b>Total Operating Expenses</b>	274,414	596,000	754,331		(158,331)
Profit/Loss	13,634	279,000	267,675		11,325
Closing Balance	251,831	530,831	519,506		11,325

## **APC Potato Producers' Committee**

## **Financial Report**

for the year ended 30 June 2005

## General

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	238,196	251,831	251,831		0
505:Interest received	8,276	5,000	9,574		(4,574)
622: Fee for Service	279,772	280,000	263,735		16,265
690:Asset Transferred (Between Agencies)	0	0	26,522	a	(26,522)
Total Revenue	288,048	285,000	299,831		(14,831)
Expenses					
302:Mileage	0	0	2,012		(2,012)
204:Subsidies to private enterprise	144,500	138,000	138,000		0
206:Research grant allocations	60,737	130,000	83,697		46,303
475:Transfers and Other Payments	0	0	41,019		(41,019)
X02:Charges from Business Units	41,200	0	88,100		(88,100)
X08:APC Financial Services	27,977	28,000	26,374		1,626
365:Board & committee fees - Sitting Fees Only	0	0	1,630		(1,630)
381:Promotion & Publicity	0	10,000	0		10,000
393:Consultants - Public Sector	0	0	1,000		(1,000)
Total Operating Expenses	274,414	306,000	381,832		(75,832)
Profit/Loss	13,634	(21,000)	(82,001)		61,001
Closing Balance	251,830	230,831	169,830		61,001

Note: a) Transfer from Poultry Industry Trust Fund on repeal of Act.

## **APC Potato Producers' Committee**

Financial Report for the year ended 30 June 2005

### **Promotion**

0	0	0		0
0				U
0				
J	0	3,913		(3,913)
0	290,000	400,330		(110,330)
0	300,000	300,000	a	0
0	590,000	704,243		(114,243)
0	287,100	359,900		(72,800)
0	2,900	12,452		(9,552)
0	290,000	372,352		(82,352)
0	300,000	331,891		(31,891)
0	300,000	331,891		(31,891)
		17,586		(17,586)
0	300,000	349,477		(49,477)
	0 0 0 0	0 590,000 0 287,100 0 2,900 0 290,000 0 300,000	0     590,000     704,243       0     287,100     359,900       0     2,900     12,452       0     290,000     372,352       0     300,000     331,891       0     300,000     331,891       17,586	0     590,000     704,243       0     287,100     359,900       0     2,900     12,452       0     290,000     372,352       0     300,000     331,891       0     300,000     331,891       17,586

## **APC Strawberry Producers' Committee** Financial Report for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	195,124	242,997	242,997		0
Revenue					
505:Interest received	10,714	7,000	15,201		(8,201)
622: Fee for Service	45,747	64,000	73,642		(9,642)
Total Revenue	56,461	71,000	88,843		(17,843)
Expenses					
302:Mileage	0	2,000	0		2,000
204:Subsidies to private enterprise	3,471	0	24,499		(24,499)
206:Research grant allocations	0	15,000	4,215		10,785
X08:APC Financial Services	4,575	6,400	7,364		(964)
365:Board & committee fees - Sitting Fees					
Only	0	500	0		500
381:Promotion & Publicity	542	2,000	80		1,920
394:Contractors - Private Sector	0	5,500	3,273		2,227
388:Consultancy Travel & Mileage Exp	0	2,000	0		2,000
Total Operating Expenses	8,588	33,400	39,430		(6,030)
Profit/Loss	47,874	37,600	49,412		(11,812)
Closing Balance	242,997	280,597	292,410		(11,813)

## **APC Table Grape Producers' Committee**

# Financial Report for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	59,613	69,215	59,614		(1)
Revenue					
505:Interest received	2,480	3,384	4,124		(1,644)
622: Fee for Service	45,000	40,872	59,209		(14,209)
630:Grants	15,000	0	15,000		0
Total Revenue	62,480	44,257	78,334		(15,854)
Expenses					
302:Mileage	0	717	0		0
182:GESB past liability payments	0	65	0		0
206:Research grant allocations	10,000	13,691	1,000		9,000
X02:Charges from Business Units	0	0	218		(218)
X08:APC Financial Services	4,500	4,087	5,921		(1,421)
365:Board & committee fees - Sitting Fees		,	•		
Only	0	500	600		(600)
371:Freight & transport	0	0	17		(17)
376:Advertising- press radio tv	0	0	11,076		(11,076)
381:Promotion & Publicity	25,000	20,976	21,219		3,781
391:Consultants - Private Sector	25,000	0	51		24,949
394:Contractors - Private Sector	5,000	13,822	28,856		(23,856)
388:Consultancy Travel & Mileage Exp	1,500	0	0		1,500
Total Operating Expenses	71,000	53,858	68,958		2,042
Profit/Loss	(8,520)	(9,601)	9,376		(17,896)
Closing Balance	51,093	59,614	68,989		(17,896)

## **Turf Voluntary Producers' Committee**

# Financial Report for the year ended 30 June 2005

	Actual 2003-04	Budget 2004-05	Actual 2004-05	Note	Variance to Budget 2004-05
Opening Balance	3,942	11,570	11,571		-1
505:Interest received	300	220	826		-606
622: Fee for Service	22,032	17,690	11,120	a	6,570
Total Revenue	22,332	17,910	11,946		5,964
Expenses					
206:Research grant allocations	12,500	15,000	0		15,000
X08:APC Financial Services	2,203	1,769	1,112		657
<b>Total Operating Expenses</b>	14,703	16,769	1,112		15,657
Profit/Loss	7,629	1,141	10,834		-9,693
Closing Balance	11,571	12,711	22,405		-9,694
Note: a) Voluntary Fee for Service paym	ents for Qtr 4 2005 y	et to be paid.			

#### **Attachment 9**

#### Summary Revenue, Expenditure and Surplus 1992/93 to 2004/05

#### **APC Avocado Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue			22,842	22,966	24151	26,447	26,634	54,482	47,991	37,661	44,810	48,118	48,169	51,355	57,169
Expenditure			8,888	19,502	20235	13,071	18,856	31,135	28,821	23,274	27,198	39,392	27,772	32,673	40,342
Annual surplus			13,954	3,464	3916	13,376	7,778	23,347	19,170	14,388	17,612	8,726	20,398	18,682	16,828
Closing surplus			13,954	17418	21334	34,710	42,488	65,835	85,005	99,392	117,004	125,730	146,128	163,537	180,366

#### APC Bridgetown-Greenbushes Fruit Fly Baiting Committee

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue								7,816	5,418	-44.45	874	0	-	-	-
Expenditure								13,234	830		0	0	-	-	-
Annual surplus								-5,418	4,588	-44.45	874	0	-	-	-
Closing surplus								-5,418	-830	-874	0	0	-	-	-

#### **APC Carnaryon Banana Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue									0	5,701,824	311,232	266,178	300,514	306,912	334,017
Expenditure									1,752	964,413	975,176	31,808	29,637	35,303	458,216
Annual surplus									-1,752	4,737,411	-663,944	234,370	270,722	271,609	- 124,199
Closing surplus									-1,752	4,735,659	4,071,715	4,306,085	4,577,827	4,848,564	4,724,366

#### **APC Bee Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue														44,015	44,019
Expenditure														13,321	25,459
Annual surplus														30,694	18,560
Closing surplus														30,694	49,254

#### **APC Carrot Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/	/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue					45,557	56,004	1,177	43,048		0	2,537	1,708	1,317	1,439	1,493	280
Expenditure					500	42,306	43,069			0	35,350	350	350	586	300	7,150
Annual surplus					45,057	13,698	-41,892	43,048		0 -	-32,813	1,358	967	853	1,193	- 6,870
Closing surplus					45,057	58,755	16,863	59,911	59,9	11	27,098	28,455	29,422	30,275	31,468	24,598

#### **APC Egg Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue														-	700,927
Expenditure														-	1,293
Annual surplus														-	10,797
Closing surplus														-	699,634

#### **APC Katanning Fruit Fly Baiting Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue							10,097	13,823	25,302	12,716	18,080	- 1,334	-	1	-
Expenditure							15,473	14,566	19,425	18,721	11,330	-	-	1	-
Annual surplus							-5,376	-743	5,876	-6,005	6,750	- 1,334	-	1	-
Closing surplus							-5,376	-6,119	-242	-6,247	503	- 831	-	-	-

#### **APC Kununurra Crop Pest Control Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue								0	40,658	11,721	856	100	13,105	29,810	46,146
Expenditure								700	21,416	7,263	17,009	4,731	6,360	32,906	28,505
Annual surplus								-700	19,242	4,458	-16,153	- 4,631	6,745	- 3,096	17,642
Closing surplus								-700	18,542	23,000	6,848	2,217	8,962	5,866	23,508

#### APC Pome, Citrus & Stone Fruit Producers' Committee

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue					129,374	325,999	437,975	415,512	531,666	670,188	768,275	695,366	669,447	561,392	547,714
Expenditure					96,503	305,219	264,094	374,827	887,499	*763,664	501,018	489,731	433,379	443,157	589,200
Annual surplus					32,871	20,780	173,881	40,685	-355,833	-93,476	267,258	205,635	233,864	118,165	- 42,020
Closing surplus					32,871	53,651	227,532	268,217	-87,616	-181,092	86,166	371,801	527,872	643,586	602,566

<sup>\*</sup> Includes \$170,000 future commitment – Codling Moth eradication (payable to AgWest)

#### Activity Accounts for Pome, Citrus & Stone Fruit Producers' Committee

#### **Pome Fruit**

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Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5	
Revenue					59,638	162,314	273,096	255,350	363,351	473,806	540,099	477,115	413,624	361,228	254,373	
Expenditure					34,911	146,351	127,203	195,165	685,955	*557,333	282,786	264,791	230,007	242,623	349,676	
Annual surplus					24,727	15,963	145,893	60,185	-322,604	-83,527	257,313	212,325	183,547	118,606	- 95,417	
Closing surplus					24,727	40,689	186,582	246,767	-75,837	-159,364	97,949	310,274	493,820	611,599	516,182	

<sup>\*</sup> Includes \$170,000 future commitment – Codling Moth eradication (payable to AgWest)

#### **Citrus Fruit**

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Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5	
Revenue					27,061	81,812	84,228	73,321	79,584	113,756	120,273	134,519	138,952	113,187	171,772	
Expenditure					29,951	84,199	64,266	74,464	91,284	121,242	117,005	126,370	111,340	107,806	148,300	
Annual surplus					-2,890	-2,388	19,962	-1,143	-11,701	-7,486	3,267	8,150	27,612	5,380	23,472	
Closing surplus					-2,890	-5,278	14,684	13,541	1,840	-5,646	-2,379	5,771	33,384	37,452	61,925	

#### **Stone Fruit**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue					42,675	81,874	80,651	86,841	88,731	82,626	107,904	83,732	116,872	86,977	121,937
Expenditure					31,641	74,668	72,625	105,198	110,259	85,089	101,226	98,571	91,962	92,728	91,224
Annual surplus					11,035	7,205	8,026	-18,357	-21,529	-2,463	6,678	- 14,839	22,705	- 5,821	30,713
Closing surplus					11,035	18,240	26,266	7,909	-13,619	-16,082	-9,404	- 24,244	668	- 5,465	25,248

#### **APC Strawberry Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/2002	2002/03	2003/4	2004/5
Revenue							52,964	56,097	73,659	77,638	88,278	52,131	49,512	56,461	88,843
Expenditure							9,310	27,612	17,181	27,268	27,924	67,562	78,300	8,577	39,430
Annual surplus							43,654	28,485	56,478	50,370	60,354	- 15,430	- 28,788	47,484	49,412
Closing surplus							43,654	72,139	128,616	178,986	239,341	223,910	195,123	242,997	292,410

#### **APC Table Grape Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue	14,689	27,042	23,335	25,380	30,176	33,775	29,503	26,586	41,312	37,550	36,786	40,136	53,545	44,257	78,334
Expenditure	1,678	9,397	40,740	23,912	10,850	17,441	42,914	37,430	28,159	28,446	18,670	39,600	51,364	53,858	68,958
Annual surplus	13,011	17,645	-17,405	1,468	19,326	163,34	-13,411	-10,844	13,154	9,104	18,116	535	2,181	- 9,601	9,376
Closing surplus	13,011	30,656	13,251	14,719	34,045	50,379	36,968	26,124	39,278	48,382	66,498	67,034	69,215	59,614	68,989

#### **APC Turf Producers' Voluntary Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue										9,333	13,703	12,697	10,661	22,332	11,946
Expenditure										928	16,319	16,389	8,790	14,703	1,112
Annual surplus										8,406	-2,616	- 3,720	1,871	7,329	10,834
Closing surplus										8,406	5,790	2,070	3,969	11,571	22,405

#### **APC Potato Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue											100,495	347,974	389,032	288,048	1,022,006
Expenditure											0	255,720	343,583	274,414	754,331
Annual surplus											100,495	92,254	45,449	13,634	267,675
Closing surplus											100,495	192,749	238,197	251,831	519,506

#### **APC Pork Producers' Committee**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue														303,626	2,013,937
Expenditure														278,275	299,040
Annual surplus														25,351	1,714,897
Closing surplus														25,351	1,770,125

#### **General Account**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue	5,997	3,493	4,508	11,451	17,400	27,639	47,791	173,672	115,997	112,312	116,226	131,319	155,963	155,478	171,150
Expenditure	5,726	2,232	2,996	6,857	18,950	31,367	10,786	92,582	124,867	106,211	129,207	139,546	136,681	179,681	201,385
Annual surplus	271	1,261	1,512	4,595	-1,550	-3,728	37,005	81,090	-88,670	6,101	-12,981	- 8,227	19,282	- 24,203	- 30,325
Closing surplus	271	1,532	3,044	7,638	6,088	2,360	39,365	120,455	111,585	103,001	90,020	81,794	101,076	81,412	51,177

#### **Consolidated account**

Item	1990/91	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/4	2004/5
Revenue	20,686	30,535	50,685	59,797	246,658	469,864	606,141	791,035	882,267	6,673,436	1,501,323	1,480,926	1,491,726	1,566,771	5,128,355
Expenditure	7404	11,629	52,624	50,271	147,038	409,404	404,502	592,086	1,144,898	1,975,536	1,724,199	971,754	1,246,679	1,416,738	2,518,576
Annual surplus	13,282	18,906	-1,939	9,526	99,620	60,460	201,639	198,949	-262,632	4,697,900	-222,876	509,172	250,332	150,033	- 281,932
Closing surplus	13,282	32,188	30,249	39,775	139,395	199,855	401,494	600,443	337,812	5,035,712	4,812,836	5,322,007	5,922,339	6,427,370	9,037,136

#### **Attachment 10**

# **Agricultural Produce Commission Estimates for 2005/2006**

In accordance with Section 15 (a) of the Financial Administration and Audit Act 1985, the Agricultural Produce Commission submits the approved estimates for the 2005/2006 Financial Year for publication in its Annual Report for the year ending 30 June 2005.

	2004-2005	2004-2005	2005-2006
	<b>Budget Estimate</b>	Actual	<b>Budget Estimate</b>
COST OF SERVICES	\$	\$	\$
Operating			
Administration	137,250	156,533	205,650
Producers' CommitteeOperating Cost	1,714,628	2,303,083	3,165,849
Producers' Committee Conducting Polls	10,000	4406.64	10,000
Other	8000	44853	6000
Total operating expense	1,869,878	2,508,876	3,387,499
Fees for Service	1,490,990	1,690,936	2,575,890
Interest revenue	325,340	366,944	
Recoup of cost from committees	149,449	155,700	, , , , , , , , , , , , , , , , , , ,
Recoup of poll costs	10,000	5000	· · · · · · · · · · · · · · · · · · ·
Other	22,600	1,789	
Total operating revenue	1,998,378	2,220,369	3,280,609

<sup>\*</sup>Includes internal charges and revenue between committees and the commission.